



*In this 12-03-21 issue of "Is the Omicron Selloff Over Yet?"*

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- *Did The Omicron Selloff Set Up The Santa Rally?*
- *Internal Measures Suggest Risk Remains*
- *Portfolio Positioning*
- *Sector & Market Analysis*
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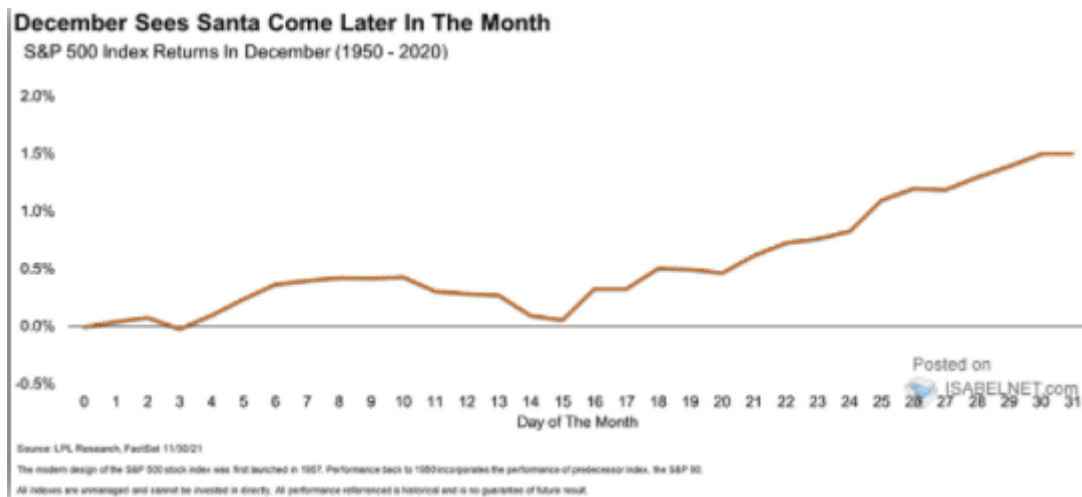
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## **What's Really Driving The Omicron Market Selloff**

While the media is running around trying to pin headlines on the market moves from the Fed to the Omicron variant, **the reality is that we are in the midst of mutual fund distribution season.** As Michael Lebowitz noted:

***"We believe the rotation is not a sudden change in mindset but, likely the actions of mutual funds rebalancing their portfolios. Frequently at year-end mutual funds sell the winners which have become overweight positions and buy the losers which are below their proper weights. The large returns this year in certain sectors are making these actions more visible than normal."***

There is still some sloppiness likely over the next week, but such should theoretically provide investors the entry point for a "Santa Rally."



But such should not be a surprise. [In mid-November](#), we discussed the need to reduce risk against a potential correction. To wit:

*Does this mean the market will experience a significant contraction? **A pullback to the short-term moving averages would not be surprising and would encompass about a 3-4% drawdown.***

*What would cause such a correction? I don't know. However, we are entering the mutual fund distribution season where fund managers need to distribute capital gains, dividends, and interest. Given that most funds are carrying very low cash levels, they will likely have to sell holdings to make those distributions.*

Then, [on the 23rd of November](#), we added:

***Investors? ?wish lists? are hung by the chimney with care, hopeful the ?Santa Claus rally? will soon be there. While they remain ?snug in their beds, the historical data dances in the heads.?***

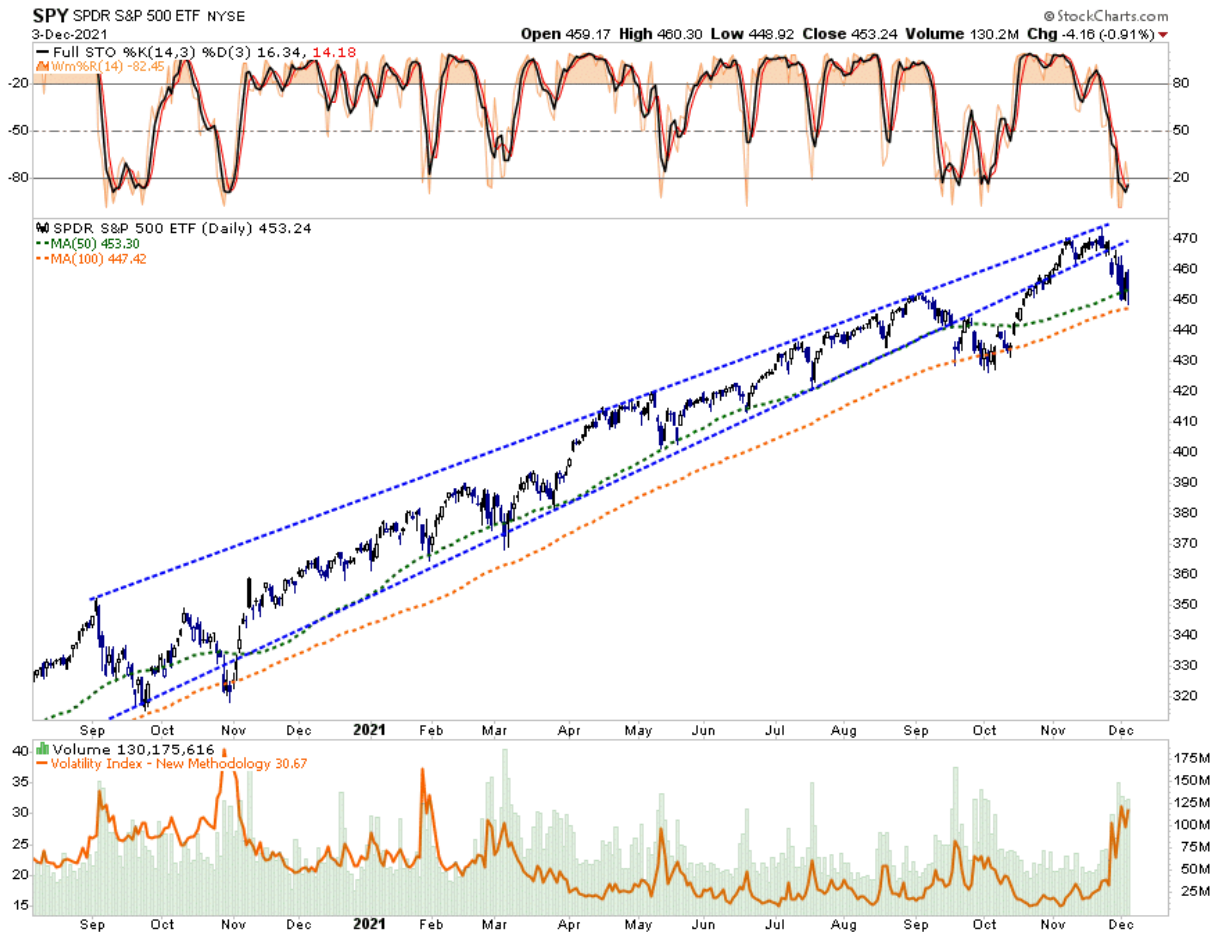
*It certainly seems there is little to worry about.*

*Except that dip at the beginning of December.*

**But is the Omicron selloff over?**

## **Omicron Selloff Tests 100-DMA**

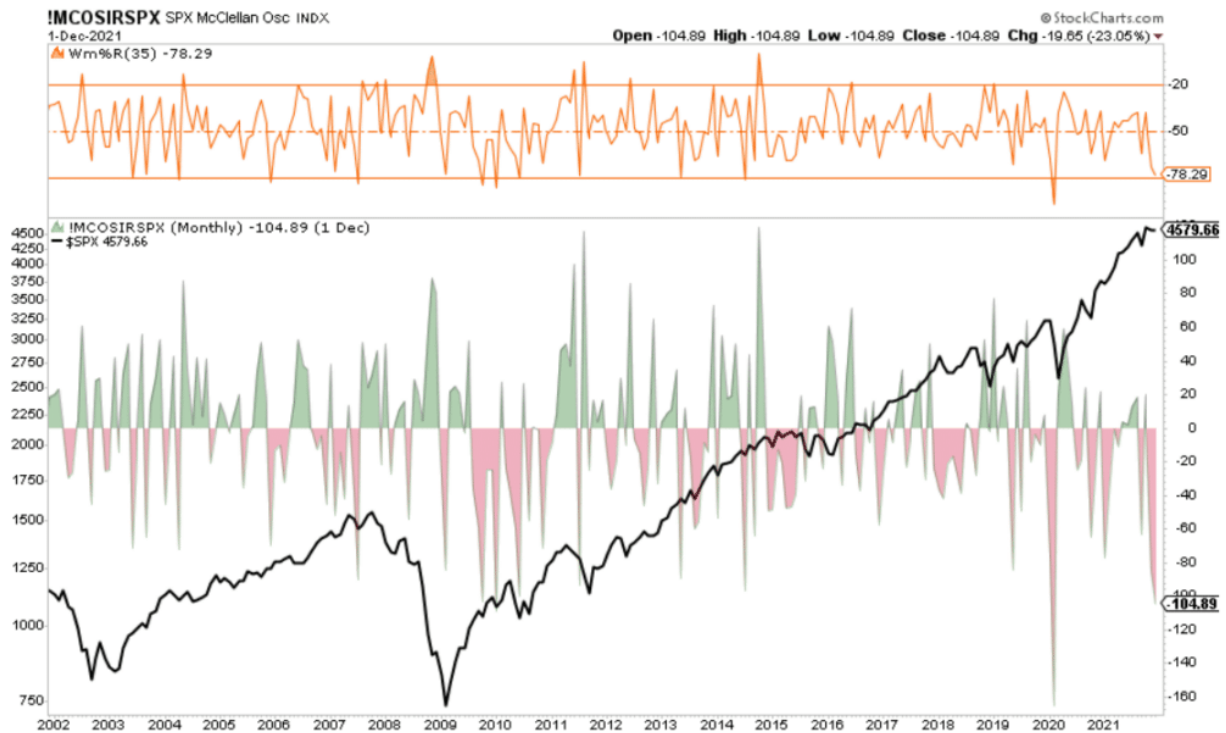
In the short term, selling pressure is starting to peak, and downside risk got reduced given the more extreme oversold conditions. As a result, volatility also spiked into excessive overbought levels, and the market held strong support at the 100-dma (orange line) on Friday.



**We are using the more extreme oversold condition to add trading positions to our portfolio.** The upside is likely limited to the bottom of the previous trend channel (*blue dashed line*) that began in 2020. However, we can take advantage of the rally back to those levels to bolster returns in portfolios.

Notably, any failure at that running lower trend line would be concerning. **Such would suggest either a retest of current lows in January or, should that support fail, a very different market in 2022.**

As noted above, while the media is frantic to pin sell-off on the "*Omicron variant*," it is all quite normal within the context of historical trends. Lastly, another of our technical indicators, the McClellan Oscillator, confirms our analysis of a deeply oversold market.



Please note that I am consistently speaking of "*short-term*" opportunities.

While the current decline could strengthen back into a longer-term trend, we treat each increase in equity exposure as a trade until proven otherwise.

***One mistake individuals make is trying to "buy the dip" and not respecting the potential for much more significant downside "dipping."***

Always maintain your stop-loss levels.

[dmc]

## No Guarantees

The current "*Omicron selloff*" in the markets, combined with distributions, will leave portfolios "*offsides*" heading into year-end. As a result, portfolio managers will begin to "*window dress*" portfolios for year-end reporting around mid-month. **As shown in the seasonal chart above, that "*buying*" is what typically pushes markets higher.**

Such was a point I discussed with Charles Payne on Fox Business yesterday.

<https://twitter.com/LanceRoberts/status/1466893867215732743?s=20>

**Is a "Santa Claus" rally guaranteed? Absolutely not.**

However, as noted, my Mom said I was a "*good boy*" this year, so I am hopeful I will get more than a "*lump of coal*" in my stocking.

Besides, I am not sure Santa Claus can afford coal this year anyway.

COAL Commodity

**121.00** -4.00 (-3.20%)

05:37:00 AM MI Indication

Add to watchlist

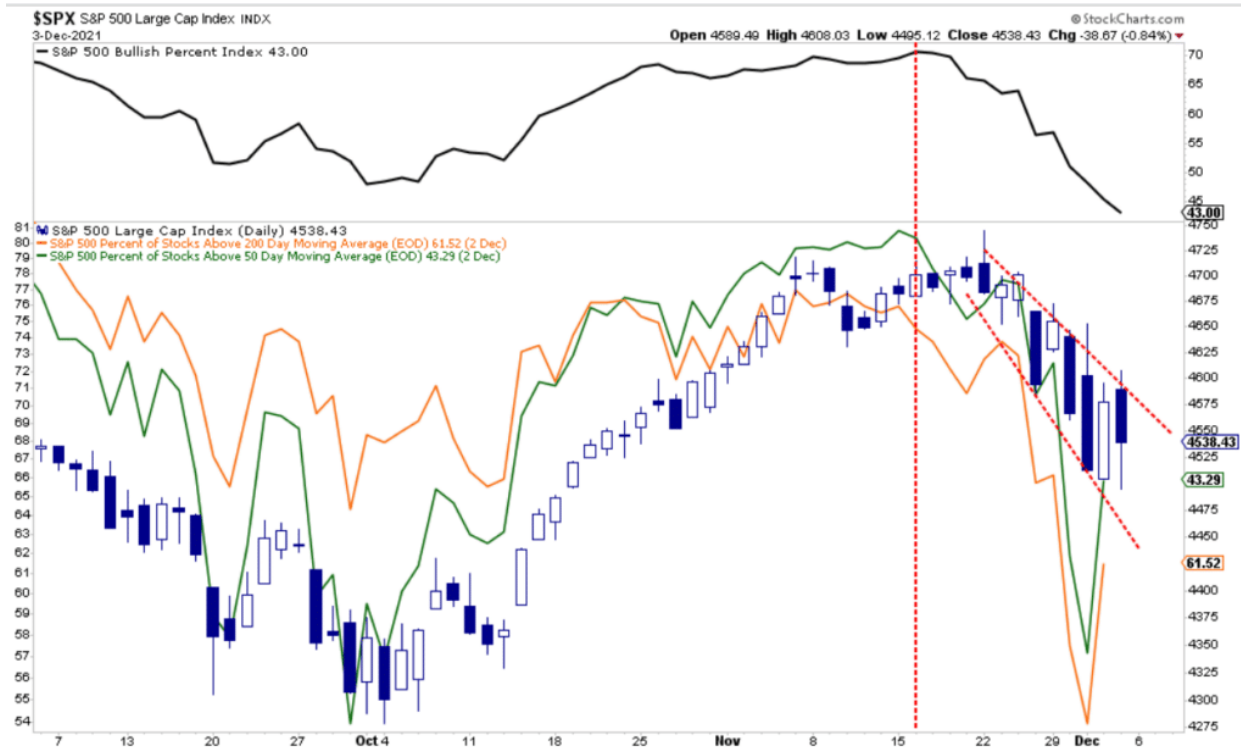


While I am optimistic as we head into year-end, I would be remiss not to point out the obvious risks.

## Internal Measures Suggests Risk Remains Present

**Over the last few weeks, we have discussed the continuing deterioration of market internals from breadth to volume to expanding new lows.** At the same time, while market internals weakened, broad markets continued to rise. As shown, stocks trading above their 50- and 200-dma and the bullish percent index turned down in mid-November. Such suggested the market was at risk of a correction; all that was needed was an event to shift psychology.

That's how you get the "*Omicron selloff.*"

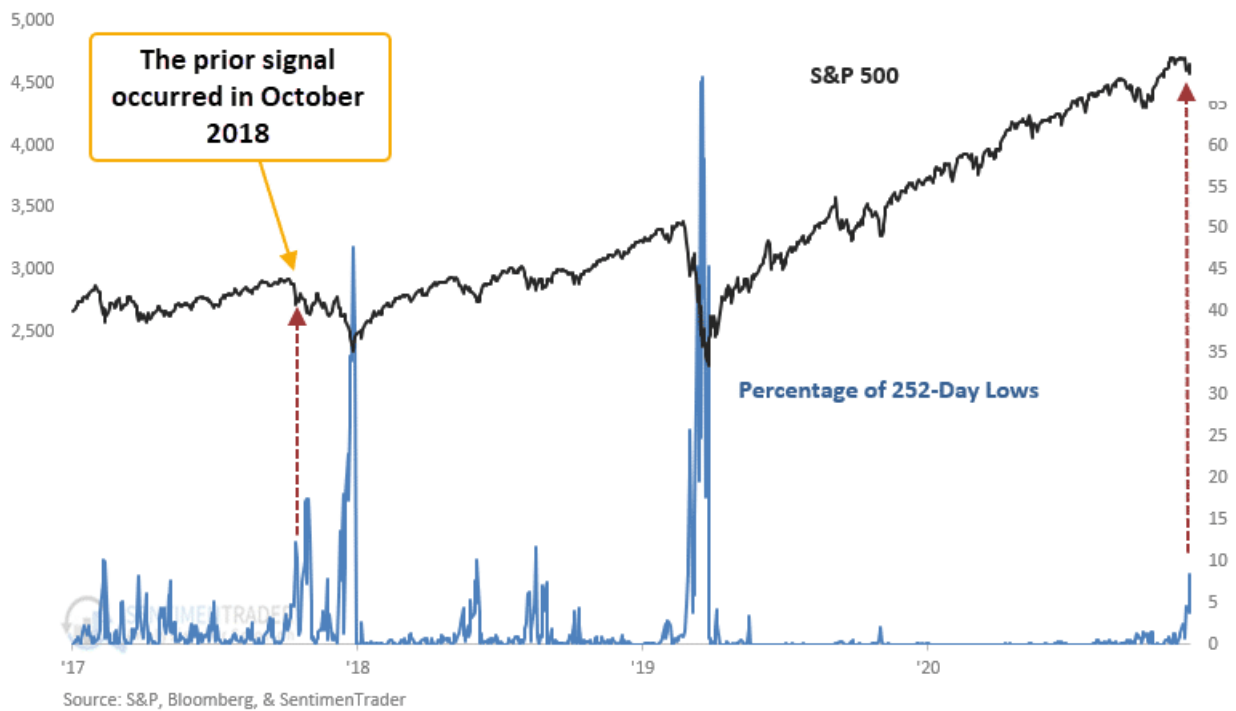


However, as [Sentiment Trader](#) pointed out this week, other internal measures suggest that investors may see lower returns near term. To wit:

*"New lows are one of the most critical breadth measures to monitor in a bull market, especially long-duration ones. When they expand to current levels with the market near a high, something is amiss with market participation. The shot across the bow is a warning that we should be alert to rising risks. As always, it's essential to use a weight-of-the-evidence approach and not rely upon any single indicator.*

*The previous risk-off signal from October 2018 led to a substantial decline for the S&P 500."*

## S&P 500 lows increased above a critical level



As they conclude:

*"When new lows expand and the market is near a high, something is amiss with market participation, suggesting rising risks. Similar setups to what we're seeing now have preceded weak returns and win rates on a short and medium-term basis."*

While the market is now very oversold, volume remains relatively weak along with money flows. Such suggests there is a risk of more selling pressure following any short-term bounce. **So, as is always the case, be sure to manage your risk exposures accordingly.**

There will be a time to become considerably more aggressive, but we need improvement to the underlying technicals first.

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## Will FANG Wind Up Like BRIC?

My colleague [Albert Edwards](#) had an excellent piece out this week answering a question I have had.

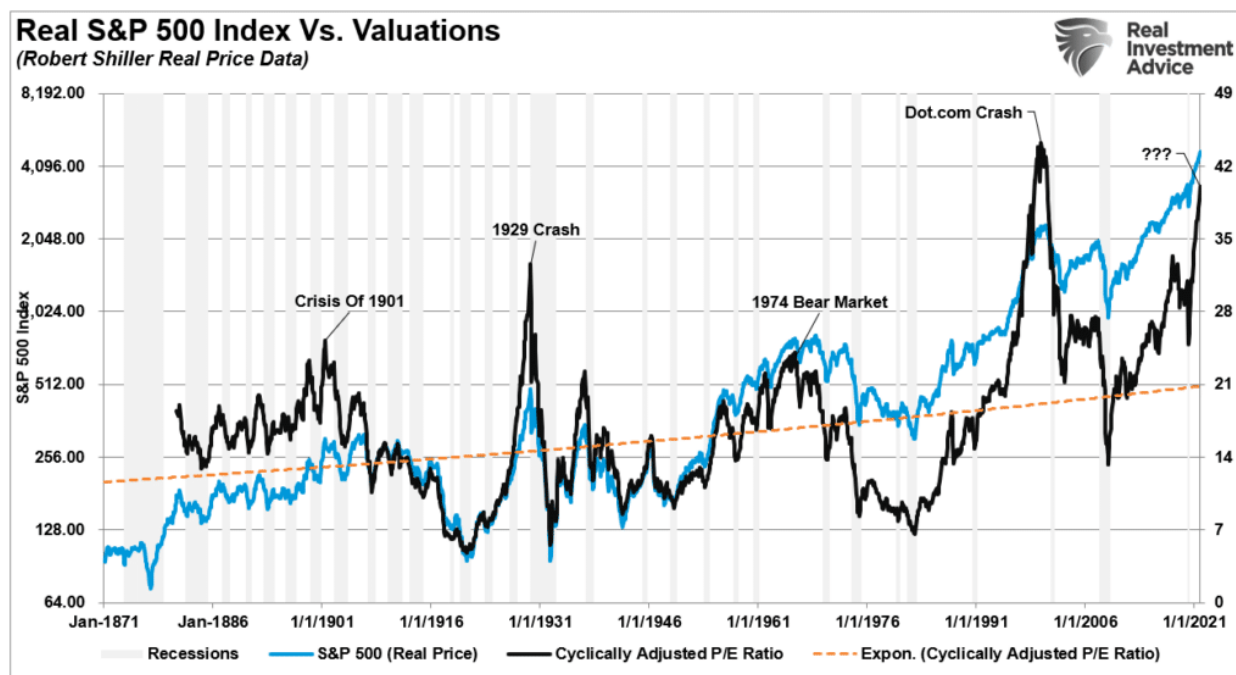
*"It is the 20th anniversary of the invention of the BRIC acronym. BRICs, for those who need reminding, was dreamt up by the then Chief Economist at Goldman Sachs, Jim (now Lord) O'Neil, who predicted that the emerging economies of Brazil, Russia, India and China would enjoy superior economic growth and investment returns relative to the developed economies. A few days ago Jim O'Neil marked this anniversary with*



an update in the [Financial Times](#)."

Coincidentally it is also exactly the 10th anniversary of my note that ridiculed 'BRICs' as an investment idea entitled 'BRIC = Bloody Ridiculous Investment Concept' - A. Edwards

We should not overlook the importance of his commentary. In 1999, the "dot.com" bubble was in full swing, and valuations ran at nearly 42x trailing earnings on a CAPE ratio basis. **Today, the top-10 stocks of the S&P 500 comprise almost 30% of the entire market capitalization of the index. With valuations once again approaching the dot.com levels of exuberance.** [\(Valuations are just the reflection of investor psychology.\)](#)



## In Case You Missed It



### Inflation vs. Deflation – Which Is The Bigger Threat In 2022?

Written by Lance Roberts | Dec 3, 2021

Inflation vs. deflation – while headlines get filled with “inflation” concerns, historical data shows “deflation”...

[> Read More](#)

## The Next Crash

As Michael Lebowitz noted in ["Is A 2000 Market Crash Possible?"](#)

*"P/E valuations are grossly extended, and in both calculations nearing or surpassing levels in 1999. The graph also show valuations are well above those of 1929."*



The point here is that valuations matter. The growth expectations for the FANG stocks far exceed any conceivable realistic outcome. As Allbert concludes:

*"Investors are desperate to believe the EM and BRIC growth story, for they have so little alternative. **The story of superior growth for the EM universe is as entirely plausible as it is entirely misleading. Valuation is what matters for investing in EM, not their superior growth story and certainly, EM equities are not relatively cheap.** Yet investors persist in the BRIC superior growth fantasy. But it is no different from many of the other investment fantasies I have witnessed over the last 25 years only to see them end in severe disappointment. **BRICs have indeed been terrible investments over the past decade, underperforming both MSCI World and even the EAFE index by a very wide margin.***

*Put a date in your diary to look out for my Global Strategy Weekly on 2 Dec 2031. **For I have a similar feeling that in a decade's time FAANGs (and US tech generally) will go the way of the BRICs as another example of acronym investing going horribly wrong.** Indeed, only recently I noted that despite US IT's EPS relative now declining sharply, **its nosebleed PE valuation at 30x looks vulnerable vs the market's 22x - the widest gap since the Nasdaq bubble.**"*

US equity has outperformed RoW by a country mile (or league)...



...but outperformance has been driven mainly by 6 'tech' stocks



FAANG outperformance driven by both EPS growth...



...and since 2018, by massive PE re-rating vs the market



Source: Gerard Minack, Downunder Daily

**Valuations always matter, and they matter a lot.** The problem is that investors don't learn this lesson until it is often far too late to matter.



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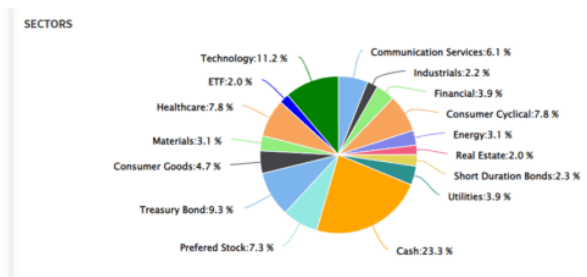
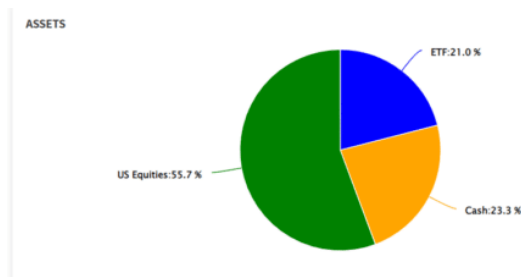
### Portfolio Update

Over the last couple of weeks, we stated that after raising cash and reducing hedges, we were *"sitting tight"* as we got through the Thanksgiving holidays. **We worried about a correction during the first couple of weeks of December as mutual fund redemptions took hold.** That sell-off came as Omicron headlines sparked the algorithms into sell mode. Now, much of the overbought and extended conditions in the market are reversed.

**With that correction, we are now starting to slowly increase our equity risk exposure as we head into year-end.** Given the statistical probability of a year-end *"Santa Rally,"* we want to position portfolios for that potential opportunity.

**However, we are maintaining very tight stop-losses on all of our trading positions, as there is NO GUARANTEE that the market will rally into year-end. As with any good "poker player," we are "playing the odds."**

We added a trading position in the S&P 500 index on Thursday morning and late Friday afternoon. We also nibbled on some energy exposures after the correction in oil prices. Over the next few days, we will opportunistically add exposure to our Technology, Finance, and Healthcare sectors. We are also monitoring Communications and Discretionary for opportunities as well. The goal will be to increase our equity weighting to 60-70% in our 60/40 allocation models. (Yes, we can *overweight and underweight equity risk.*)



Lastly, no matter what you decide to do, do it safely. **Chasing markets is fine until something goes wrong. So, have stop levels in place, manage your risk exposure relative to your financial objectives, and take unnecessary risk.**

There are still plenty of things that can go wrong by year-end. **So, don't screw up an excellent year by making a stupid mistake this close to the end.**

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See you next week.

**By Lance Roberts, CIO**