

In this 10-15-21 issue of "Bulls Regain Control Of The Market As Fed Taper Looms."

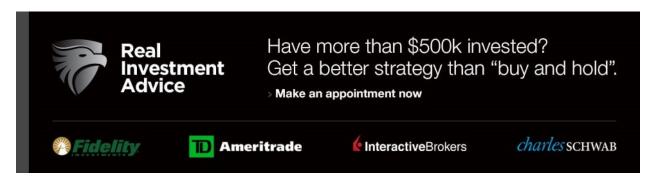
- Market Rallies As Earnings Season Kicks Off
- FOMC Minutes Confirm Fed Taper Coming
- Navigating Uncertainty
- Portfolio Positioning
- Sector & Market Analysis
- 401k Plan Manager

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# Market Rallies As Earnings Season Kicks Off

Two <u>weeks ago</u>, we laid out the case for why we started increasing our equity exposure in portfolios.

"It is worth noting there are two primary support levels for the S&P. The previous July lows (red dashed line) and the 200-dma. **Any meaningful decline occurring in October will most likely be an excellent buying opportunity particularly when the MACD buy signal gets triggered.** 

The rally back above the 100-dma on Friday was strong and sets up a retest of the 50-dma. If the market can cross that barrier we will trigger the seasonal MACD buy signal suggesting the bull market remains intact for now."

#### Chart updated through Friday.



While the market started the week a bit sloppily, the bulls charged back on Thursday as earnings season officially got underway. With the market crossing above significant resistance at the 50-dma and turning both seasonal "buy signals" confirmed, it appears a push for previous highs is possible.

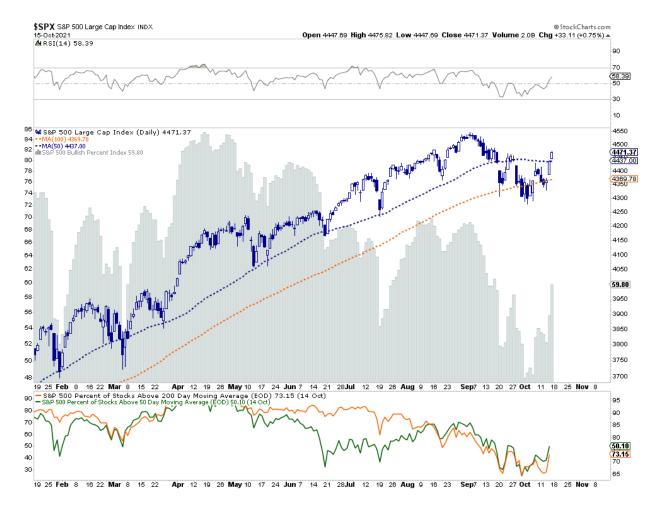
#### **Correction Is Over For Now**

After nearly a month of selling pressure, the rally over the last couple of days came on cue and supported our recommendation to increase exposure to equities. As noted by Barron's:

"Market sentiment is getting more buoyant. Thursday, the S&P 500 saw its largest gain since March 5, according to Instinet. The percent of stocks on the index that rose, 95%, was the highest since June 21. Friday, about 90% of components were positive. Instinet sees a high likelihood that the index will reach 4.570 fairly soon, for a more than 2% gain."

Two factors are driving the rebound. Earnings, so far, are coming in above estimates. Such isn't surprising as analysts suppressed estimates going into reporting season. Secondly, bond yields declined.

However, there are still reasons to remain cautious near term. As shown below, the internals of the market, while improved slightly, remain negatively diverged. The number of stocks above respective 50- and 200-dma remains low, the bullish percent index remains weak, and relative strength declines.



Furthermore, most companies haven't reported earnings yet, and macroeconomic challenges still exist. So far, large banks beat estimates on reduced loan loss reserves, but they don't deal with supply-chain limitations. We are about to see earnings from companies directly impacted by, and don't benefit from, higher inflation, labor costs, and supply line disruptions.

Technically, If the current rally is going to push back to all-time highs, the market's underlying strength must begin to improve markedly over the next couple of weeks. If not, the current rally will likely fail sooner than later. Furthermore, the odds of a correction increase as the Fed begins to reduce monetary accommodation.



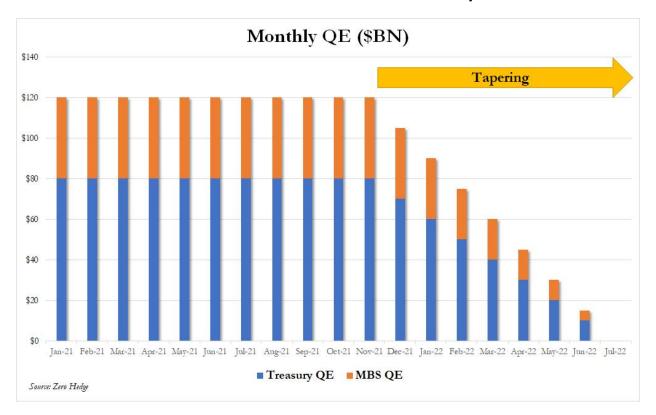
# **FOMC Minutes Confirms Taper Is Coming**

In the most recent release of the Federal Reserve's FOMC minutes, the much anticipated "taper" of bond-buying programs got confirmed. To wit:

"The illustrative tapering path was designed to be simple to communicate and entailed a gradual reduction in the pace of net asset purchases that, if begun later this year, would lead the Federal Reserve to end purchases around the middle of next year.

The path featured monthly reductions in the pace of asset purchases, by \$10 billion in the case of Treasury securities and \$5 billion in the case of agency

mortgage-backed securities (MBS). Participants generally commented that the illustrative path provided a straightforward and appropriate template that policymakers might follow, and a couple of participants observed that giving advance notice to the general public of a plan along these lines may reduce the risk of an adverse market reaction to a moderation in asset purchases."



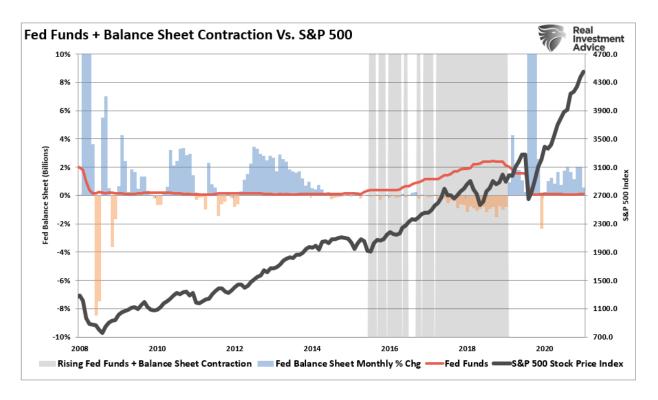
While the Fed did not explicitly discuss rate hikes, as noted in our <u>Daily Commentary</u>, the futures market has already priced in two rate hikes next year.



Between reducing bond purchases and lifting overnight rates, the risk to investors is more than evident. As we noted in "3-Things That Will Trigger The Next Bear Market:"

"The risk of a market correction rises further when the Fed is both tapering its balance sheet and increasing the overnight lending rate.

What we now know, after more than a decade of experience, is that when the Fed starts to slow or drain its monetary liquidity, the clock starts ticking to the next corrective cycle."



The problem for the Fed is that while they suggest they will "adjust" based on incoming data, they may well get trapped between surging inflation and a recessionary economy.

#### Inflation: Transient Or Persistant

As noted, the risk to the Fed is getting trapped by inflation. The hope has been that current inflationary pressures from the economic shutdown would be "temporary" or "transient" and resolved as the economy reopened. However, nearly 18-months later, with the economy booming, employment running hot, and more job openings than unemployed persons, the disruptions remain. Notably, prices are surging, particularly in the areas that affect households the most.

If inflation is running 'hot' and employment is full, the Fed should remove monetary accommodation and hike interest rates. However, with economic growth weak, financial stability dependent on monetary interventions, and record numbers of near-bankrupt companies dependent on low-interest-rate debt, a reversal of accommodation could be disastrous.

The hope was inflation would be transient and monetary accommodations could continue unfettered. Now, as noted by St. Louis President James Bullard, this year's surge in inflation may well persist amid a strong U.S. economy and tight labor market.

?While I do think there is some probability that this will naturally dissipate over the next six months, I wouldn?t say that?s such a strong case that we can count on it,? Bullard said Thursday during a virtual discussion hosted by the Euro 50 Group.

?I would put 50% probability on the dissipation story and 50% probability on the persistent story."

#### As Michael Lebowitz noted this week:

"If demand stays high, and supply lines and production remain fractured, inflation will continue to run hot. If such occurs, CEOs may decide not to invest in new

#### production facilities where 'persistent' inflation becomes more likely.

Primarily, 'persistent' is not 'transitory.' Nor is persistent in the Fed?s forecast.

Persistent inflation requires the Fed to take detrimental actions to investors.

Given the oddities of the current environment, and our fiscal leaders? carelessness, it is something we must consider."

#### In Case You Missed It



# Traders Are Pushing Oil, Rates & The Dollar. Are They Right?

Written by Lance Roberts | Oct 15, 2021

With inflation fears getting stoked by the mainstream media, traders are pushing oil, interest rates,...

> Read More

### **Both Bulls And Bears Have Valid Views**

Given the potential for a "policy mistake" and our cautionary views, the following email question currently sums up many investors' views.

"I really am not sure what to do. Should I raise more cash and be defensive with inflationary pressures rising, and the Fed set to taper. Or, should I just stay invested given the market seems to be doing okay?"

For investors, they have gotten caught between logical views.

From the bullish perspective:

- The market just completed a much-needed 5% correction.
- Short-term conditions are oversold.
- Bullish sentiment is largely negative.
- Earnings season should be supportive.
- Stock buybacks are running at a record pace.
- The seasonally strong period of the year tends to be positive for stocks.

However, those views get countered by the bearish perspective discussed last week.

- Valuations remain elevated.
- Inflation is proving to be sticker than expected.
- The Fed confirmed they will likely move forward with ?tapering? their balance sheet purchases in November.
- Economic growth continues to wane.
- Technical underpinnings remain weak.
- Corporate profit margins will shrink due to inflationary pressures.
- Earnings estimates will get downwardly revised keeping valuations elevated.

- · Liquidity continues to contract on a global scale
- Consumer confidence continues to slide.

Given this backdrop, it is understandable why investors are finding reasons "not" to invest. However, as stated previously, avoiding crashes and downturns can be as costly to investment outcomes as the downturn itself.

## **Navigating Uncertainty In Your Portfolio**

As noted above, the market has not done anything technically wrong. Longer-term, the bullish trend remains intact, the recent correction worked off much of the overbought condition, and investor sentiment is negative enough to support a short-term rally.

However, while we think a rally is likely near-term, there is considerable risk to the market as we head into 2022. Such is why we stated last week:

?If you didn?t like the recent decline, you have too much risk in your portfolio. We suggest using any rally to the 50-dma next week to reduce risk and rebalance your portfolio accordingly."

So here are some guidelines to follow.

- 1. Move slowly. There is no rush in making dramatic changes.
- 2. If you are over-weight equities, DO NOT try and fully adjust your portfolio to your target allocation in one move. Think logically above where you want to be and use the rally to adjust to that level.
- 3. Begin by selling laggards and losers.
- 4. Add to sectors, or positions, that are performing with, or outperforming the broader market.
- 5. **Move ?stop-loss? levels up to recent lows for each position.** Managing a portfolio without ?stop-loss? levels is foolish.
- 6. **Be prepared to sell into the rally and reduce overall portfolio risk.** Not every trade will always be a winner. But keeping a loser will make you a loser of both capital and opportunity.
- 7. If none of this makes any sense to you? please consider hiring someone to manage your portfolio for you. It will be worth the additional expense over the long term.

While we remain optimistic about the markets, we are also taking precautionary steps to tighten up stops, add non-correlated assets, raise some cash, and hedge risk opportunistically on any rally.



# **Portfolio Update**

As we head into the heart of earnings seasons, we slightly increased our exposure to technology stocks while maintaining the balance of our allocations. After making additions to equities over the last couple of weeks, we are nearly fully exposed to equities, slightly overweight cash, and a tad underweight target duration in our bond holdings.



While our positioning is bullish, we remain very concerned about the market over several months. Historically, stagflationary environments do not mix well with financial markets. Such is because the combination of inflationary pressures and weaker economic growth erodes profit margins and earnings.

Furthermore, expectations heading into 2022 remain exceptionally optimistic, which leaves much room for disappointment. With liquidity getting drained, the Fed reducing monetary accommodation, and two rate hikes scheduled next year, the risk to investors remains elevated.

So, why aren't we sitting in cash? Because our job is to take advantage of markets when a reasonable risk/reward opportunity presents itself, like now. However, we do understand there is a significant risk. Or, as Seth Klarman from Baupost Capital once stated:

?Can we say when it will end? No. Can we say that it will end? Yes. And when it ends and the trend reverses, here is what we can say for sure. Few will be ready. Few will be prepared.?

We are not in the "prediction business."

We are in the "risk management business."

For now, we are giving the market the benefit of the doubt. However, we are keeping our positioning on a very short leash. With valuations still elevated, the technical deterioration of the market remains a primary concern.

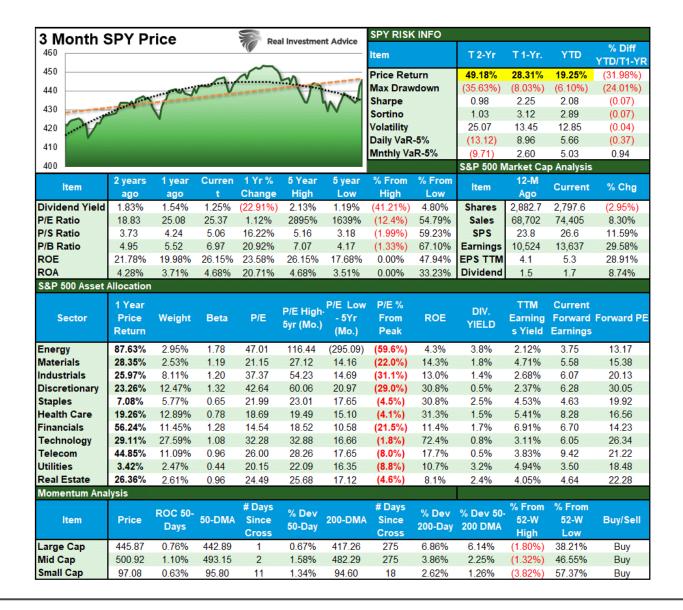
Have a great weekend.

By Lance Roberts, CIO

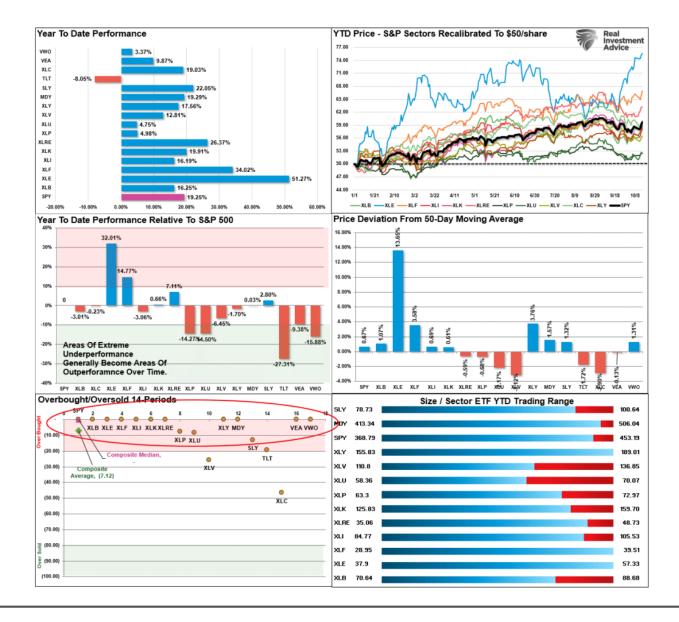
# **Market & Sector Analysis**

Analysis & Stock Screens Exclusively For RIAPro Members

# S&P 500 Tear Sheet

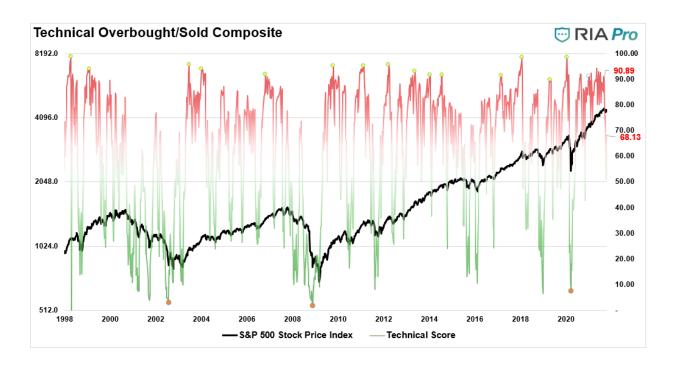


# **Performance Analysis**



# **Technical Composite**

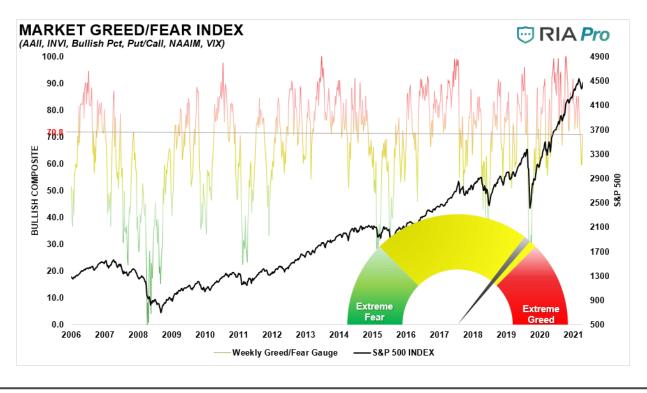
The technical overbought/sold gauge comprises several price indicators (RSI, Williams %R, etc.), measured using "weekly" closing price data. Readings above "80" are considered overbought, and below "20" are oversold. **The current reading is 68.13 out of a possible 100.** 



# Portfolio Positioning "Fear / Greed" Gauge

Our "Fear/Greed" gauge is how individual and professional investors are "positioning" themselves in the market based on their equity exposure. From a contrarian position, the higher the allocation to equities, to more likely the market is closer to a correction than not. The gauge uses weekly closing data.

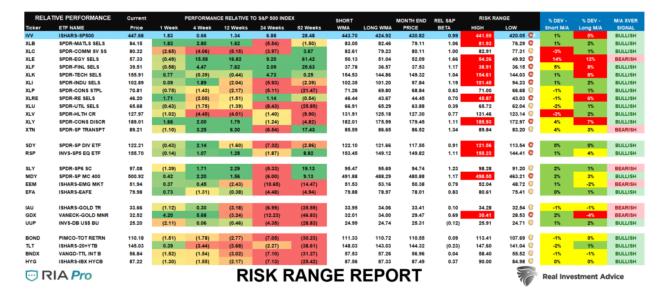
NOTE: The Fear/Greed Index measures risk from 0-100. It is a rarity that it reaches levels above 90. The current reading is 70.8 out of a possible 100.



# **Sector Model Analysis & Risk Ranges**

#### How To Read This Table

- The table compares each sector and market to the S&P 500 index on relative performance.
- "MA XVER" is determined by whether the short-term weekly moving average crosses positively or negatively with the long-term weekly moving average.
- The risk range is a function of the month-end closing price and the "beta" of the sector or market. (Ranges reset on the 1st of each month)
- Table shows the price deviation above and below the weekly moving averages.



# **Weekly Stock Screens**

Currently, there are four different stock screens for you to review. The first is S&P 500 based companies with a "Growth" focus, the second is a "Value" screen on the entire universe of stocks, and the last are stocks that are "Technically" strong and breaking above their respective 50-dma.

We have provided the yield of each security and a Piotroski Score ranking to help you find fundamentally strong companies on each screen. (For more on the Piotroski Score - read this report.)

#### S&P 500 Growth Screen

Ticker	Company	Current Price	Next 3-5 Yr Est EPS Gr rate	5 yr Hist Sales Gr	Div Yield	P/E using 12 mo EPS	Score
AMAT	Appld Matls Inc	132.07	19.35	9.14	0.73	21.41	9.00
AVGO	Broadcom Inc	497.60	15.00	12.40	2.89	21.11	9.00
PAYX	Paychex Inc	118.75	7.50	7.31	2.22	35.99	9.00
TMO	Thermo Fisher	577.35	13.00	14.71	0.18	22.61	9.00
AAP	Advance Auto Pt	214.86	14.08	2.05	1.86	18.81	8.00
ADBE	Adobe Systems	607.51	19.06	21.93	0.00	59.15	8.00
ADI	Analog Devices	168.20	9.67	9.40	1.64	27.39	8.00
AMD	Adv Micro Dev	111.99	44.60	22.18	0.00	60.53	8.00
DE	Deere & Co	329.77	21.19	8.92	1.27	19.11	8.00
DHR	Danaher Corp	300.43	13.65	4.66	0.28	34.22	8.00
EBAY	Ebay Inc	74.68	10.65	4.97	0.96	23.34	8.00
EL	Estee Lauder	319.54	11.22	6.80	0.66	49.54	8.00
ETSY	Etsy Inc	215.90	19.67	46.57	0.00	62.40	8.00
IPG	Interpublic Grp	38.10	11.54	5.46	2.83	15.00	8.00
IQV	Iqvia Holdings	246.82	15.69	11.74	0.00	32.95	8.00
KEYS	Keysight Tech	168.27	11.51	11.13	0.00	30.32	8.00
MSFT	Microsoft Corp	302.75	11.09	15.85	0.74	37.99	8.00
ODFL	Old Dominion Fl	295.58	22.73	8.39	0.27	40.33	8.00
TSCO	Tractor Supply	197.29	9.19	11.79	1.05	24.66	8.00
TXN	Texas Instrs	192.49	9.33	1.59	2.12	26.85	8.00
WMT	Walmart Inc	139.87	5.50	3.36	1.57	22.56	8.00
WST	West Pharm Svc	407.43	27.26	9.85	0.17	58.20	8.00
Α	Agilent Tech	152.59	13.00	7.11	0.51	37.13	7.00
ADM	Archer Daniels	64.17	8.22	2.09	2.31	13.31	7.00
APH	Amphenol Corp-A	76.43	12.58	8.72	0.76	34.12	7.00
BRK.B	Berkshire Hth-B	281.64	7.00	2.37	0.00	26.98	7.00
CTAS	Cintas Corp	416.42	9.70	7.02	0.91	39.40	7.00
EXR	Extra Space Stg	183.70	8.30	8.24	2.72	30.98	7.00
GIS	Genl Mills	62.36	7.50	4.06	3.27	16.50	7.00
GOOG	Alphabet Inc-C	2828.24	15.10	20.04	0.00	30.66	7.00
GOOGL	Alphabet Inc-A	2823.02	15.10	20.04	0.00	30.60	7.00
MMC	Marsh & Mclennan	160.67	12.62	7.49	1.33	27.94	7.00
NTAP	Netapp Inc	92.35	8.79	0.36	2.17	24.56	7.00
ORLY	O Reilly Auto	625.13	14.15	8.04	0.00	22.44	7.00
RSG	Republic Svcs	128.65	10.62	1.92	1.43	32.00	7.00
TER	Teradyne Inc	112.72	13.75	14.03	0.35	21.27	7.00
TRMB	Trimble Inc	83.62	10.00	8.20	0.00	37.33	7.00
COST	Costco Whole Cp	450.66	8.56	9.98	0.70	40.67	6.00
CRL	Charles Rvr Lab	405.84	14.00	15.88	0.00	41.16	6.00
CVX	Chevron Corp	108.81	5.00	-3.04	4.93	40.15	6.00
FB	Facebook Inc-A	328.53	22.58	32.66	0.00	24.34	6.00
GPN	Global Payments	154.97	18.69	21.02	0.65	22.01	6.00
ISRG	Intuitive Surg	330.95	9.50	14.45	0.00	74.20	6.00
J	Jacobs Engin Gr	134.48	13.15	7.11	0.62	21.21	6.00
MCHP	Microchip Tech	72.48	16.18	14.60	1.21	23.23	6.00
MPWR	Monolithic Pwr	480.06	25.00	21.13	0.50	116.24	6.00
MS	Morgan Stanley	101.01	6.24	8.72	2.77	12.52	6.00
MSI	Motorola Solutn	245.11	9.00	6.54	1.16	29.82	6.00
NVDA	Nvidia Corp	217.46	19.54	21.67	0.07	74.47	6.00
AZO	Autozone Inc	1717.55	11.41	6.06	0.00	17.94	5.00

Low P/B, High-Value Score, High Dividend Screen

Ticker	Company	Current Price	Price/ Book	ROE 5 Yr Avg	Div Yield	Score
GSBD	Goldman Sac Bdc	18.97	1.18	11.47	9.49	9
ASX	Ase Tech Hldg	6.81	1.64	11.60	3.19	8
BABB	Bab Inc	0.80	1.98	14.93	5.00	8
ETRN	Equitrans Midst	11.21	1.33	14.90	5.35	8
SAFT	Safety Ins Grp	80.30	1.31	11.67	4.48	8
UBCP	Utd Bancorp -Oh	15.00	1.29	10.61	3.93	8
WSBF	Waterstone Finl	20.36	1.19	10.64	3.93	8
AGNC	Agnc Investment	16.19	0.93	13.17	8.89	7
BTG	B2Gold Corp	3.99	1.54	11.05	4.01	7
CAG	Conagra Brands	33.80	1.88	17.59	3.70	7
CFFI	C&F Finl Cp	51.92	0.95	11.24	3.08	7
CGBD	Tcg Bdc Inc	13.82	0.86	10.56	9.26	7
CMTV	Commnty Bcp Vt	19.25	1.30	13.31	4.57	7
CPF	Central Pac Fin	25.92	1.32	10.04	3.70	7
CZFS	Citizens Fin Sv	61.10	1.18	12.63	3.08	7
FFBC	First Fin Bc-Oh	23.74	1.02	10.07	3.88	7
FLIC	First Long Is	20.69	1.18	10.82	3.87	7
FNLC	First Bancp Inc	29.33	1.38	12.01	4.36	7
HPE	Hewlett Pkd Ent	15.05	1.15	10.34	3.19	7
IBCP	Indep Bk Mich	22.01	1.21	12.69	3.82	7
MBWM	Mercantile Bank	34.30	1.21	10.30	3.50	7
NBTB	Nbt Bancorp Inc	36.79	1.30	10.11	3.04	7
NHTC	Natural Hith Tr	7.30	1.31	26.23	10.96	7
NL	NI Inds Inc	6.22	0.85	12.78	3.86	7
NLY	Annaly Cap Mgmt	8.57	1.02	12.19	10.27	7
NRIM	Northrim Bcp	44.41	1.16	10.89	3.42	7
PFG	Principal Finl	68.43	1.13	11.80	3.68	7
TRTN	Triton Intl Ltd	54.86	1.70	13.96	4.16	7
TWO	Two Harbors Inv	6.70	1.03	11.75	10.15	7
UGI	Ugi Corp	44.69	1.91	11.88	3.09	7
USB	Us Bancorp	60.08	1.84	13.99	3.06	7
UVE	Univl Insur Hld	13.62	0.89	16.41	4.70	7
WAYN	Wayne Svgs Bcsh	25.27	1.17	10.73	3.32	7
WBA	Walgreens Bai	50.77	1.84	19.91	3.76	7

# **Fundamental Growth Screen**

Ticker	Company	Current Price	Next 3-5 Yr Est EPS Gr rate	5 yr Hist Sales Gr	Div Yield	P/E using 12 mo EPS	Score
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WST	West Pharm Svc	407.43	27.26	9.85	0.17	58.20	8.00
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DE	Deere & Co	329.77	21.19	8.92	1.27	19.11	8.00
ETSY	Etsy Inc	215.90	19.67	46.57	-	62.40	8.00
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IQV	Iqvia Holdings	246.82	15.69	11.74	-	32.95	8.00
AAP	Advance Auto Pt	214.86	14.08	2.05	1.86	18.81	8.00
DHR	Danaher Corp	300.43	13.65	4.66	0.28	34.22	8.00
GOOG	Alphabet Inc-C	2,828.24	15.10	20.04	-	30.66	7.00
G00GL	Alphabet Inc-A	2,823.02	15.10	20.04	-	30.60	7.00
ORLY	O Reilly Auto	625.13	14.15	8.04	-	22.44	7.00
TER	Teradyne Inc	112.72	13.75	14.03	0.35	21.27	7.00
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MMC	Marsh & Mclennan	160.67	12.62	7.49	1.33	27.94	7.00
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CRL	Charles Rvr Lab	405.84	14.00	15.88	-	41.16	6.00
J	Jacobs Engin Gr	134.48	13.15	7.11	0.62	21.21	6.00
MA	Mastercard Inc	344.58	21.65	10.28	0.51	49.72	5.00
V	Visa Inc-A	225.18	19.30	8.10	0.57	41.62	5.00
FISV	Fiserv Inc	107.78	15.16	29.99	-	21.39	5.00
LOW	Lowes Cos	216.45	14.15	7.63	1.48	20.10	5.00
UNH	Unitedhealth Gp	420.36	13.28	8.83	1.38	24.66	4.00

**Aggressive Growth Strategy** 

Ticker	Company	Current Price	Next 3-5 Yr Est	5 yr Hist	Div Yield	P/E F1/LT	Score
			EPS Gr rate	Sales Gr		EPS Gr	
PAYX	Paychex Inc	118.75	7.50	7.31	2.22	4.56	9
ADBE	Adobe Systems	607.51	19.06	21.93	-	3.03	8
AMD	Adv Micro Dev	111.99	44.60	22.18	-	1.11	8
ETSY	Etsy Inc	215.90	19.67	46.57	-	3.72	8
INFO	Ihs Markit Ltd	122.36	#N/A	9.52	0.65	#N/A	8
MSFT	Microsoft Corp	302.75	11.09	15.85	0.74	3.16	8
STAA	Staar Surgical	114.37	#N/A	21.32	-	#N/A	8
TSLA	Tesla Inc	818.32	37.50	44.93	-	6.22	8
TXN	Texas Instrs	192.49	9.33	1.59	2.12	2.60	8
WST	West Pharm Svc	407.43	27.26	9.85	0.17	1.82	8
AVB	Avalonbay Cmmty	232.39	4.55	3.02	2.74	6.39	7
EXR	Extra Space Stg	183.70	8.30	8.24	2.72	3.37	7
LSI	Life Storage	125.61	3.63	7.03	2.74	7.15	7
NSA	Natl Storage	58.97	9.65	20.89	2.78	2.82	7
CPRT	Copart Inc	144.78	#N/A	14.92	-	#N/A	6
EGP	Eastgroup Pptys	181.21	6.65	9.67	1.99	4.62	6
IBKR	Interactive Brk	70.84	#N/A	15.50	0.56	#N/A	6
IRT	Indep Realty Tr	21.52	2.00	9.02	2.23	13.39	6
ISRG	Intuitive Surg	330.95	9.50	14.45	-	7.73	6
MLAB	Mesa Labs Inc	309.20	#N/A	9.17	0.21	#N/A	6
MPWR	Monolithic Pwr	480.06	25.00	21.13	0.50	3.99	6
NVDA	Nvidia Corp	217.46	19.54	21.67	0.07	3.19	6
PSB	Ps Business Pks	173.52	#N/A	2.04	2.42	#N/A	6
REG	Regency Ctrs Cp	70.14	9.48	10.70	3.39	1.95	6
SBAC	Sba Comm Corp	326.87	#N/A	6.85	0.71	#N/A	6
CGNX	Cognex Corp	82.90	#N/A	9.35	0.29	#N/A	5
СҮТК	Cytokinetcs Inc	38.13	#N/A	(17.05)	-	#N/A	5
DXCM	Dexcom Inc	554.51	15.29	37.13	-	14.70	5
EPR	Epr Properties	53.16	24.69	(2.56)	5.64	0.76	5
MA	Mastercard Inc	344.58	21.65	10.28	0.51	1.96	5
PLD	Prologis Inc	135.73	7.34	14.63	1.86	4.54	5
PSA	Public Storage	325.88	6.74	3.47	2.45	3.91	5
V	Visa Inc-A	225.18	19.30	8.10	0.57	1.63	5
CPT	Camden Ppty Tr	158.48	2.34	4.90	2.09	12.84	4
FRT	Fed Rity Inv	123.58	7.47	1.67	3.46	3.21	4
LTHM	Livent Corp	26.41	47.43	(16.34)	-	3.98	4
LXP	Lexington Ppty	14.54	#N/A	(5.84)	2.96	#N/A	4
NOW	Servicenow Inc	653.03	28.18	33.92	-	16.85	4
REXR	Rexford Ind Rty	60.69	#N/A	27.74	1.58	#N/A	4
STOR	Store Capital	33.76	#N/A	17.35	4.56	#N/A	4
XNCR	Xencor Inc	38.85	#N/A	20.55	-	#N/A	4
CRM	Salesforce.Com	290.02	16.75	26.40	_	8.06	3

# **Portfolio / Client Update**

As noted last week,

"The markets finally appeared to have bottomed this week as the debt ceiling debate got resolved until December. But, while the pressure was relieved somewhat, there is still risk heading into the end of the year."

Such remains the case this week. While the market started weakly, it successfully retested and held the 100-dma. Such bolsters our case, with both MACD signals confirming that the "seasonally strong" period has begun. While such does not eradicate any downside risk, it does reduce the risk

of a significant correction near-term.

As noted below, we continued adding to our equity exposure this week and are currently carrying nearly full allocations. While such leaves us a little uncomfortable given the Fed, valuations, and a stagflationary environment, we think the short-term benefits offset the risk.

We are watching our positions closely and have moved stops up to recent lows for all positions.

Furthermore, after increasing the duration of our bond portfolio, the recent uptick in rates provides another entry point to lengthen our duration once again. If there is a risk-off event in the market, yields will drop to 1% or less providing a nice bump in appreciation in our bond portfolio. In the meantime, we are collecting a bit of income while holding the hedge.

For now, there seems to be minimal risk in the market. However, don't be misled. There are numerous risks we are watching that could lead us to reverse course rapidly. Our job remains to protect your capital first and foremost, but we want to capture gains when we can.

## **Portfolio Changes**

During the past week, we made minor changes to portfolios. In addition, we post all trades in real-time at *RIAPRO.NET*.

## \*\*\* Trading Update ? Equity and Sector Models \*\*\*

"As we kick off earnings season in earnest we are increasing our technology exposure where we have been underweight previously. In the equity model, we are adding 1% to our current holdings of ADBE and initiating a 2% position in AMD due to its breakout above its recent downtrend.

In the ETF model, we are adding 3% to XLK." - 10/14/21

### **Equity Model**

- Add 1% to ADBE bringing the total weight to 2.5%
- Initiating a 2% position in AMD.

#### **ETF Model**

Add 3% to XLK bringing total weight to 13.5%

As always, our short-term concern remains the protection of your portfolio. Accordingly, we remain focused on the differentials between underlying fundamentals and market over-valuations.

Lance Roberts, CIO

# THE REAL 401k PLAN MANAGER

# A Conservative Strategy For Long-Term Investors

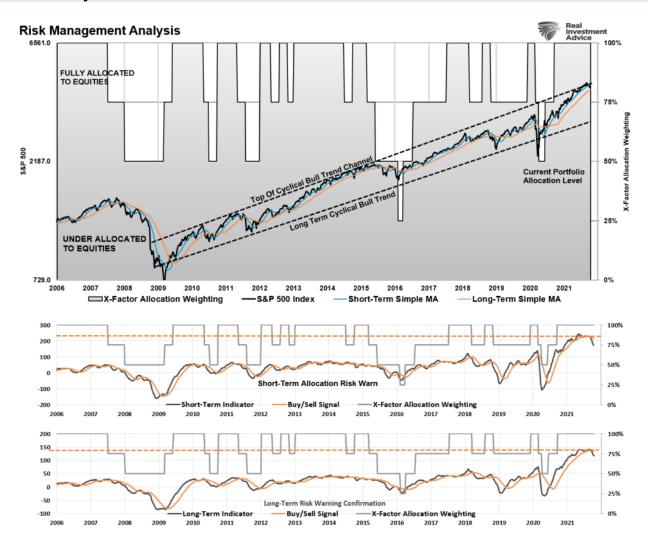


# Looking for the 401k Plan Manager?

Find it in the Retirement section of our website.

> Find It Here

Attention: The 401k plan manager will no longer appear in the newsletter in the next couple of weeks. However, the <u>link to the website</u> will remain for your convenience. Be sure to bookmark it in your browser.



# Commentary

As noted last week, the market finally bounced solidly off of support and broke above the overhead resistance at the 100-dma and the 50-dma. The triggering of the underlying MACD "buy signals" suggests we have entered into the seasonally strong period of the year.

However, our weekly signals continue to suggest some caution despite the current short-term bullish improvements. There are currently several essential catalysts that could derail the market rally over the next couple of months, the most prominent of which is the Fed.

In the short term, we suggest maintaining exposures in plan portfolios and putting stored cash back to work in your selected allocation model. While we have not removed international, emerging, small and mid-cap funds from the allocation model, we suggest avoiding these areas for now and moving those allocations to domestic large-cap.

If you are close to retirement or are concerned about a pickup in volatility, there is nothing wrong with being underweight equities. However, there is likely not a lot of upside in markets heading into next year.

## **Model Descriptions**

1. Understand your allocation options:

### CORE STRATEGY

The core strategy consists of holdings that are based on market fundamentals, valuations, and long-term market trends. These are holding that should be considered "long-term" investments and should primarily track the benchmark index over time. The turnover of the portfolio should be extremely low with the exception of rebalancing periods due to market gyrations.

#### TACTICAL STRATEGY

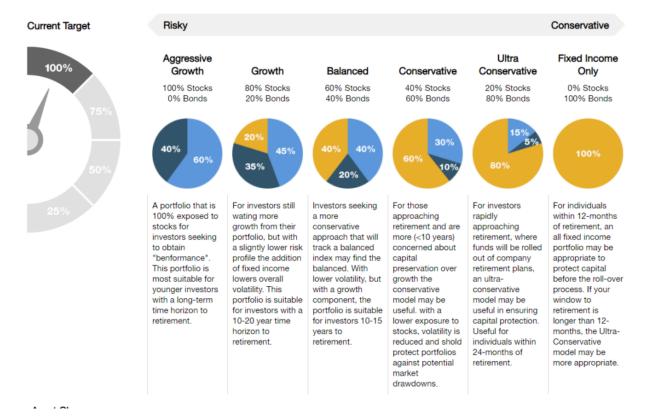
The tactical strategy consists of holdings which based on the short- to intermediate-term trends of the market. As macro-economic, monetary and fiscal policy, and investor psychology impacts markets, the holdings in the tactical strategy will shift to take advantage of market rotations. Importantly, this portion of the portfolio can move to all cash if needed to reduce risk in the event of a market downturn.

#### FIXED INCOME

The fixed income strategy is designed to both take advantage of changes in interest rate and inflation expectations, but also deliver a lower degree of volatility to the overall portfolio. The primary focus of the fixed-income portfolio is to protect capital, generate income, and lower overall portfolio volatility.

#### **Choose The Model That Fits Your Goals**

2. Choose the financial strategy that best fits your retirement goals and let RIA do all the work for you:



#### **Model Allocations**

#### **Asset Class**

Index) Large Cap Growth Large Cap Dividend Large Cap Dividend Large Cap Dividend Mid Cap Growth 10 5 10 10 10 Mid Cap Growth 10 5 5 10 10 10 Mid Cap Hand 15 15 5 5 Mid Cap Bland 15 15 5  TACTICAL STRATEGY International Growth 5 5 5 5 International Walue 5 5 5 5 International Bland 5 5 International Bland International Blan	CORE STRATEGY						
Large Cap Value	Large Cap Blend (Ex. S&P 500 Index)	25	20	20	15	5	
Large Cap Dividend	Large Cap Growth	10	5				
Mid Cap Growth 10 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Large Cap Value			5			
Small Cap Value	Large Cap Dividend			5	10	10	
Small Cap Blend   15	Mid Cap Growth	10	5				
International Growth 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Mid Cap Value			5	5		
International Growth 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Small Cap Blend	15	15	5			
International Value	TACTICAL STRATEGY						
International Blend 5 5 5 5	International Growth	5	5	5			
Emerging Markets 10 5 5 5 5 5 Commodities 10 10 10 5 5 5 5 5 Commodities 10 10 10 5 5 5 5 5 Commodities 10 10 10 5 5 5 5 Commodities 10 10 10 5 Commodities 6 Commodities 7 Commodities	International Value			5	5		
Real Estate 10 10 10 5 5 5 F Commodities 10 10 10 10 5 5 5 5 F F Commodities 10 10 10 10 F F COME Short Term Core 5 10 20 35 Intermedia Core 10 15 30 30 30 30 30 Global Fixed 10 10 10 15 10 High Yield Bond 10 5 10 15 25 F F COMB F COMB F F COMB F F COMB F	International Blend	5	5				
Commodities   10   10   10	Emerging Markets	10	5				
Short Term Core	Real Estate	10	10	10	5	5	
Short Term Core	Commodities	10	10				
Intermedia Core 10 15 30 30 30 30 30 30 30 30 30 30 30 30 30	FIXED INCOME						
10   10   15   10   10   15   10   16   10   15   10   16   16   17   17   17   17   18   18   18   18	Short Term Core			5	10	20	35
High Yield Bond 10 5 10 15 25  CASH  Retirement Reserves/Stable Value 5 Year Standard Deviation 15.8 13.1 9.8 6 4.4 3 5 Year Annual Return 16.7 13.8 10.7 7.9 5.8 3.4	Intermedia Core		10	15	30	30	30
Total Case	Global Fixed			10	10	15	10
CASH           Retirement Reserves/Stable Value           5 Year Standard Deviation         15.8         13.1         9.8         6         4.4         3           5 Year Annual Return         16.7         13.8         10.7         7.9         5.8         3.4	High Yield Bond		10	5			
Setirement Reserves/Stable Value         5 Year Standard Deviation         15.8         13.1         9.8         6         4.4         3           5 Year Annual Return         16.7         13.8         10.7         7.9         5.8         3.4	Inflation Protected			5	10	15	25
5 Year Standard Deviation 15.8 13.1 9.8 6 4.4 3 5 Year Annual Return 16.7 13.8 10.7 7.9 5.8 3.4	CASH						
5 Year Annual Return 16.7 13.8 10.7 7.9 5.8 3.4	Retirement Reserves/Stable Value						
5 Year Annual Return 16.7 13.8 10.7 7.9 5.8 3.4							
	5 Year Standard Deviation	15.8	13.1	9.8	6	4.4	3
5 Year Maximun Drawdown -34.3 -30.2 -24.5 -16.7 -11.2 -8.2	5 Year Annual Return	16.7	13.8	10.7	7.9	5.8	3.4
	5 Year Maximun Drawdown	-34.3	-30.2	-24.5	-16.7	-11.2	-8.2

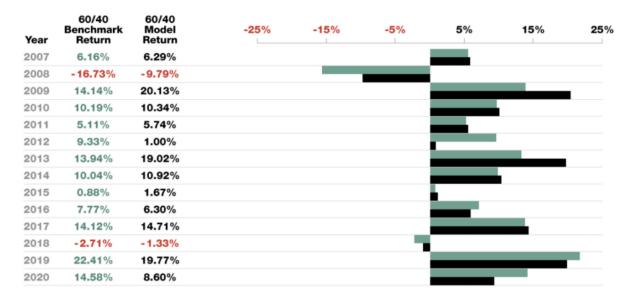
If you need help after reading the alert, do not hesitate to contact me.

## Or, let us manage it for you automatically.



# **401k Model Performance Analysis**

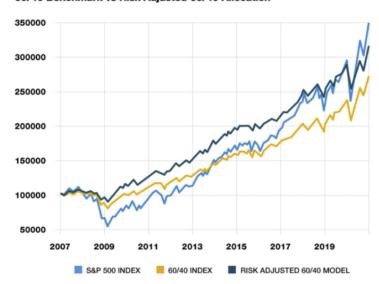
Model performance is a two-asset model of stocks and bonds relative to the weighting changes made each week in the newsletter. Such is strictly for informational and educational purposes only, and one should not rely on it for any reason. Past performance is not a guarantee of future results. Use at your own risk and peril.



#### **Portfolio vs Benchmark Statistics**

#### Number of Up Years 12 Number of Down Years 2 Best One Year Return of Benchmark 22.41% Best One Year Return of Model 20.13% Worst One Year Return of Benchmark -16.73% Worst One Year Return of Model -9.79% Benchmark Return 2007 - Present 171.16% Model Return 2007 - Present 213.32% Total Alpha Generated 42.17% Mean Annual Return of Benchmark 7.80% Mean Annual Return of Model 8.81% Beta of Model vs Benchmark 0.87 1.91% Jensens Alpha Sharpe Ratio 0.29

#### 60/40 Benchmark vs Risk Adjusted 60/40 Allocation



Have a great week!