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Catch Up On What You Missed Last Week



#WhatYouMissed On RIA This Week: 10-23-20

Written by Lance Roberts | Oct 23, 2020

Here is what you might have missed from the RIA Crew last week. A compilation of our best blogs, newsletter, podcasts, the daily radio show and commentary from RIAPRO.NET.

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Market Bounces With Headlines

Over the past couple of weeks, markets haven't paid much attention to the economic or earnings data but have drifted from one *"stimulus"* headline to the next.

Stocks close higher after Pelosi points to progress on coronavirus stimulus talks, banks lead gain

PUBLISHED WED, OCT 21 2020+6:08 PM EDT | UPDATED THU, OCT 22 2020+4:19 PM EDT

MARKETS

Dow falls nearly 100 points on concern about stimulus, Intel leads tech lower

PUBLISHED THU, OCT 22 2020+6:00 PM EDT | UPDATED 1 MIN AGO

You get the idea. The daily swings of the market have made it tough to navigate. However, as discussed Monday in our <u>"3-Minutes" video</u>, indicators were already suggesting price action would be weak. https://youtu.be/nG5cPPpqYNs Such was the case as stock prices drifted lower on the daily disappointment of failed stimulus talks.

Deal Or No Deal

The lack of stimulus is NOT surprising. As we stated on the **#RealInvestmentShow** many times, **there is** "*no incentive*" for either side to pass "*stimulus*" before the election. If the stimulus passes, President Trump will get credit for providing aid to the American people. Such a "feather in the cap" would be something the Democrats are unwilling to provide. <u>Zerohedge</u> came to the same conclusion on Friday:

"House Speaker Nancy Pelosi told MSNBC a stimulus bill 'can be passed before the Nov. 3 election if President Trump cooperates.' However, hedging that statement, she stated that Trump has been 'back and forth' on a deal. She also added that Trump needs to get Senate Republicans to back any agreement. In response, the White House immediately countered with Press Secretary McEnany saying Pelosi is making it harder by not budging 'even one inch' on her stimulus demands."

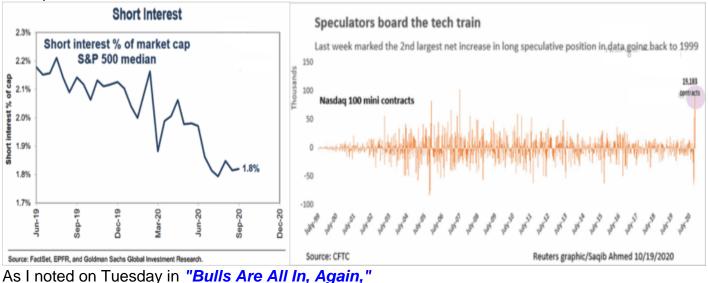
The market read between the lines and realized no "deal" is coming. While the markets were hammered initially, traders bid shares up on "hope" stimulus is still coming. The good news is that while the market remains in a downtrend, it continues to hold support at the 20-dma and 50-dma cross.



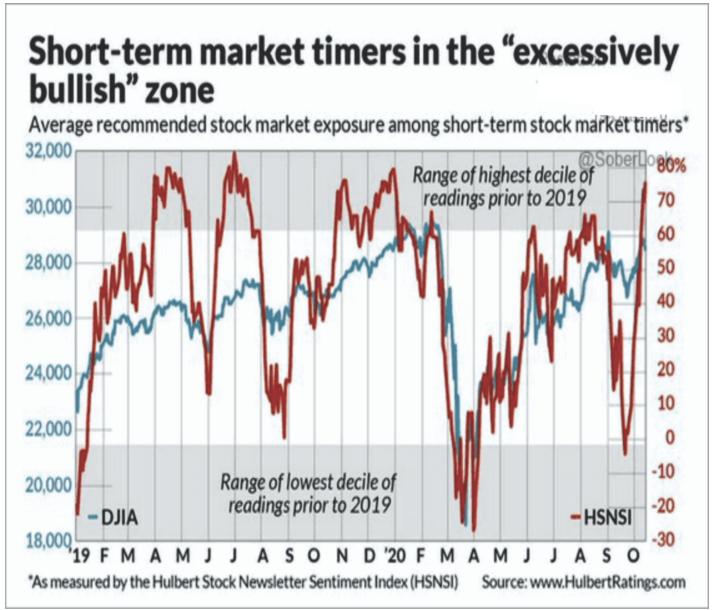


Market Back To Excess Optimism

What is most fascinating is that while Congress and the media are complaining about how the economy needs more stimulus, the market doesn't agree. **Despite the fact, there has been no stimulus passed, retail stores and the housing market have posted record sales.** Restaurants are getting customers back, and credit card spending has picked up sharply from the lows, and, in Houston, traffic has returned. The market is also picking up on the "recovery," bifurcated as it may be, as stock market speculation has now surged back to records in both record low short-interest and options contracts.



"Fed actions shifted the 'risk appetite' of investors through 'perceived' insurance against losses. As we head into a potentially contentious election, market 'bulls' are 'all in' again as hopes remain high that more 'stimulus' will soon come. Since the Fed intervened in March, investor sentiment has gotten run back up to extremes despite the economy remaining amid a deep recession."



I also pointed out that professional asset managers are also back to being fully long in portfolios.

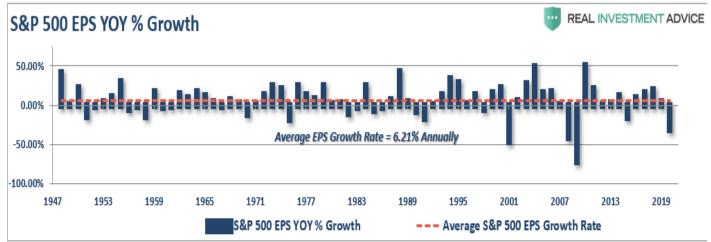
"One of the sub-components of the 'Fear/Greed' gauge is the NAAIM index of professional investors, which measures the percentage allocation to that group?s equities. Currently, equity allocations of professional investors are back to full weightings. While such doesn?t mean the markets are about to crash, more often than not, their 'bullishness' has tended to be an excellent short-term 'contrarian' indicator."



However, while the stock market is wildly bullish, there is a clear disconnect with the economic recovery, such as it may be.

The Great Disconnect

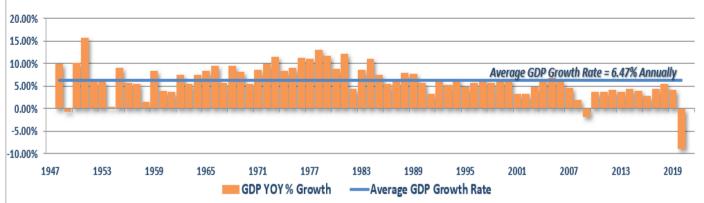
There is currently a *?Great Divide?* between a *"recessionary"* economy and a surging bull market in stocks. Given the relationship between the two, they both can?t be right. The economy, earnings, and asset prices over time are highly correlated, as shown by the chart below.





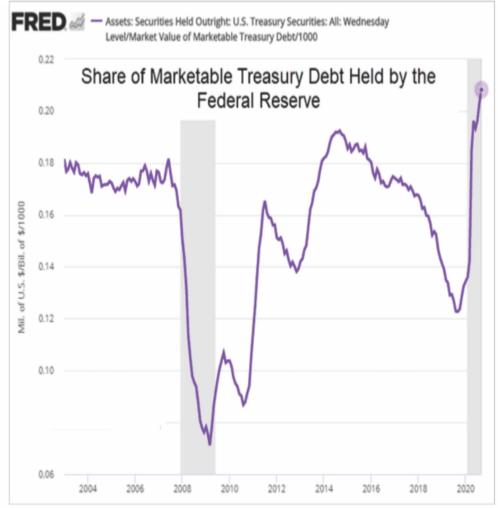
S&P 500 EPS YOY % Growth

GDP YOY % Growth

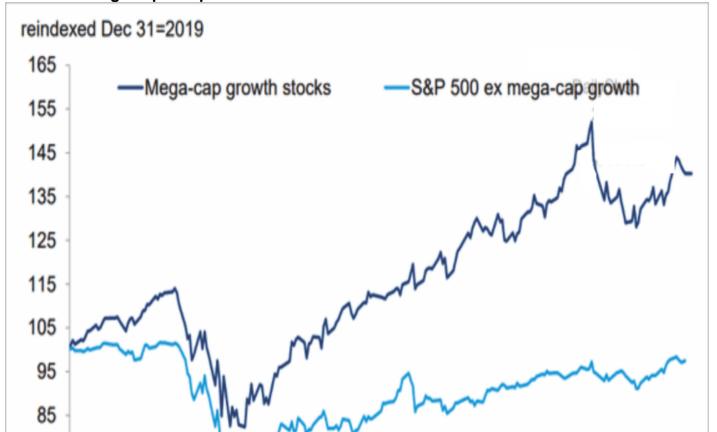


Since 1947, earnings per share have grown at 6.21% annually, while the economy expanded by 6.47% annually. That close relationship in growth rates should be logical, particularly given the significant role consumer spending has in the GDP equation. The correlation between the two is shown in the chart below.

The Market (S&P 500) Has Never Been This Disconnected From The Economy (GDP) 10-Year Correlation Of The Market & GDP The current "negative correlation" is quite an anomaly given that corporate earnings are derived from economic activity. However, that relationship broke due to the massive amount of Federal Reserve interventions in the financial markets. Currently, the Fed owns the largest amount of the Treasury Bond market in history.



As shown above, the liquidity flowed into the most highly liquid equities (mega-caps.) Such led to a massive distortion in the markets between the vast majority of index constituents and a handful of mega-cap companies.



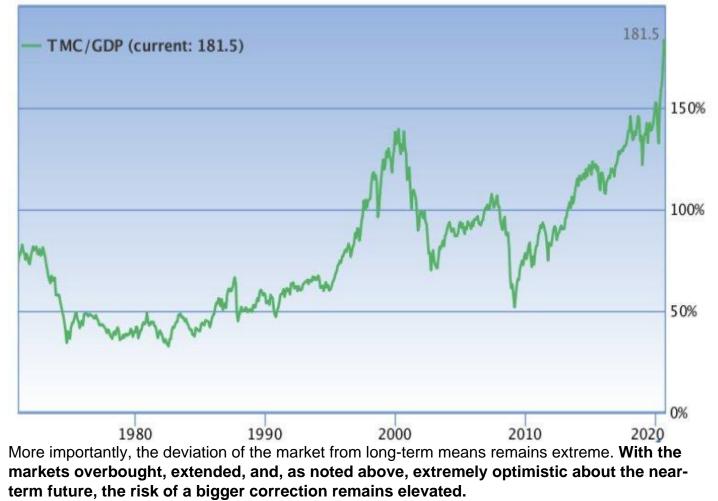
That distortion of the financial markets by the Federal Reserve has created an illusion that the stock market, which should represent the economy, is doing exceedingly well when it reality it isn't.

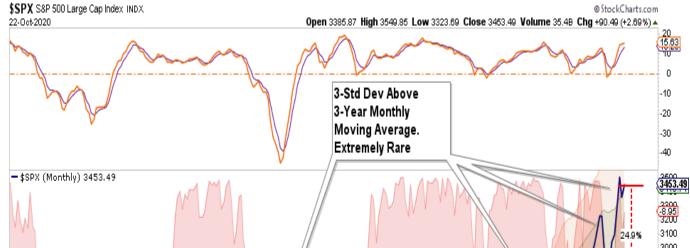


MEET WITH AN RIA TEAM MEMBER TODAY

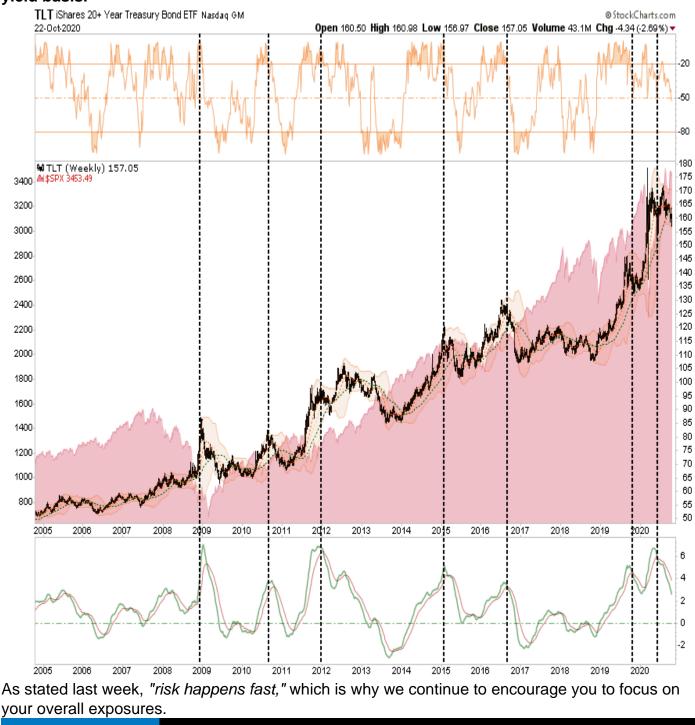
Bull Now, Bear Later

The is no arguing the market is bullishly biased in the short-term. However, in the longer-term, slower economic growth rates will eventually impact companies' ability to generate higher profit margins. Such will especially be the case in the event of Biden victory and higher tax rates. Valuations remain problematic on many levels, but the distortion of the markets to the economy is most prevalent in the market capitalization to GDP ratio.





While the Federal Reserve, through its interventions, quickly abated the previous decline by not allowing for a reversion to occur, the risk of a secondary reversion remains. In particular, pay attention to interest rates. The recent rise in interest rates, on the assumption of more stimulus leading to an inflationary impulse, has a long history of not playing well with equity markets. Higher interest rates undermine the market's mantra of overpaying for assets on an equivalent yield basis.



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Portfolio Positioning Update

As we have discussed with our *RIAPro Subscribers (30-Day Risk-Free Trial)* during the course of this week, we have been gradually raising cash and rebalancing portfolio risks as we head into

the Presidential election. During the course of the last three weeks, we discussed that markets, between the election and the end of the year, tend to be positive if there is a *"clean election."* **However, the market does not do well when there is a contested election where the outcome is unknown for several days to weeks.** Such an event is what we deem to currently be a potential outcome given the large number of *"mail-in"* bailouts being cast this year due to the pandemic. **Delayed collections, extended periods to count votes, etc., all suggest there could be a delay in the election process.**

Raising Cash

We have increased our cash holdings during the past week, reduced our bond duration, and rebalanced equities. This is a process that we will continue into next week as more clarity emerges around the election and delivery of more stimulus. While such actions may seem "silly" in a very bullish and exuberant market, let me repeat the critical mistakes investors most often make in managing their portfolios from last week.

- Investors **are slow to react to new information (they anchor)**, which initially leads to underreaction but eventually shifts to over-reaction during late-cycle stages.
- The ?herding? effect ultimately drives investors. A rising market leads to ?justifications? to explain over-valued holdings. In other words, buying begets more buying.
- Lastly, as the markets turn, the ?disposition? effect takes hold, and winners are sold to protect gains, but losers are held in the hopes of better prices later.

If the election process goes smoothly, we will quickly add back equity exposure in the areas that we think will benefit the most from the next president's policies. If *"risk happens,"* we have cash, allowing us to take advantage of discounted asset prices the market gives us. As noted last week, this is why we hold cash.

"Given the length of the current market advance, deteriorating internals, high valuations, and weak economic backdrop, reviewing cash as an asset class in your allocation may make some sense. Chasing yield at any cost has typically not ended well for most."

The best asset any investor can have is "liquidity," which provides "opportunity."

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The MacroView



<u>#MacroView: Policies Over Politics. Whoever</u> <u>Wins, We All Lose</u>

Written by Lance Roberts | Oct 23, 2020

While you are likely confident why your candidate is the best choice, and the opposition is the worst, when it comes to economic prosperity and the financial markets, it is generally better to focus on the "policies," and not the "politics."

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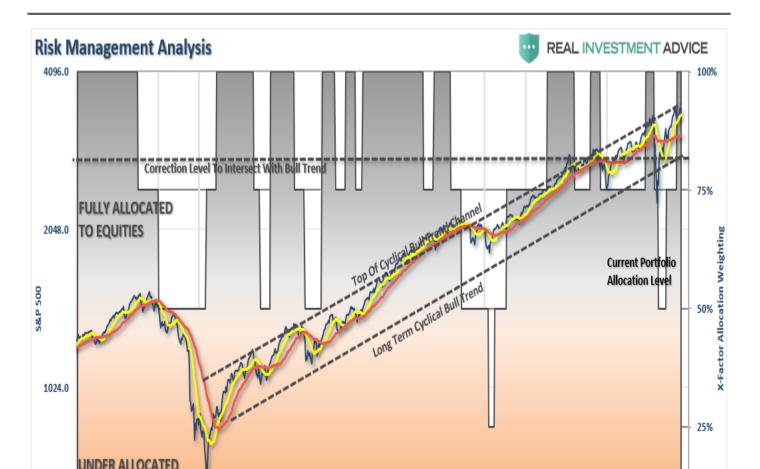
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Current Portfolio Weighting	Current 401k Allocation Model		
Cash 5%	5.00% Cash + All Future Contributions Primary concern is the protection of investment capital Examples: Stable Value, Money Market, Retirement Reserves		
	35.00% Fixed Income (Bonds)		
	Bond Funds reflect the direction of interest rates		
Bonds 100%	Examples: Short Duration, Total Return and Real Return Funds		
	60.00% Equity (Stocks)		
Of Target	The vast majority of funds track an index.		
60%	Therefore, select on ONE fund from each category. Keep it Simple.		
	20% Equity Income, Balanced or Conservative Allocation		
	30% Large Cap Growth (S&P 500 Index)		
	5% International		
	5% Mid-Cap		

Portfolio Instructions:		
Allocation Level To Equities	Recommendation	When To Take Action
Less Than Target Allocation	Use Weakness To Add	Move Slowly On Weakness
Equal To Target Allocation	Hold Current Exposure	Hold Exposure
Over Target Allocation	Hold Current Exposure	Hold Exposure

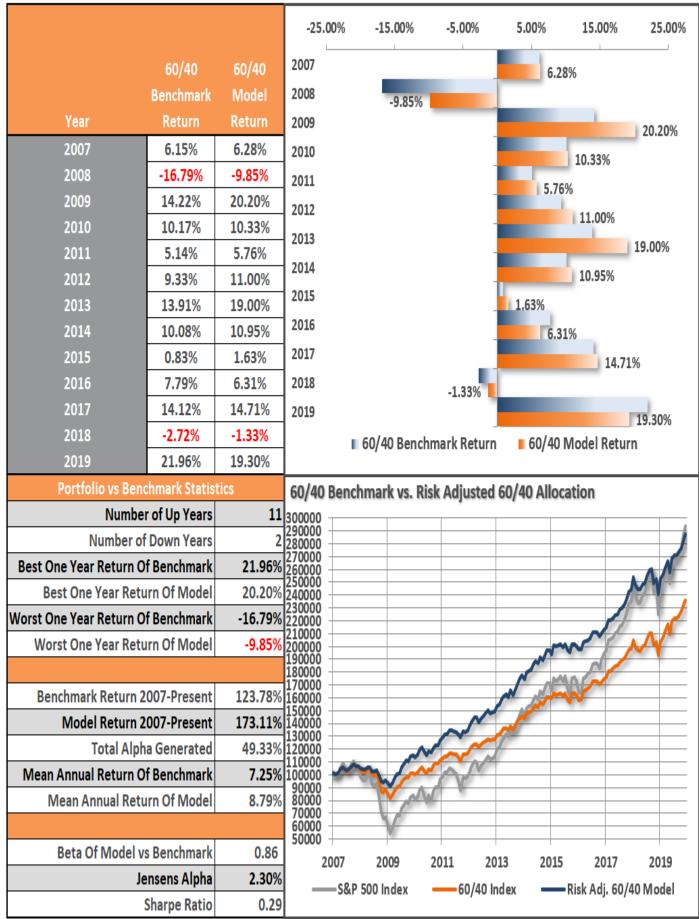
Commentary

I can literally repeat what I wrote last week: "The market stumbled this week as the realization that stimulus may be delayed until after the election took some of the steam out of the market.

However, the pullback was orderly and has begun to work off some of the short-term overbought condition. With buy signals still intact, maintain allocations for now. If you are underweight equity exposure you can use any pullback next week to add to your allocations."

There is short-term risk of an election "debacle," which could certainly lead to a deeper correction shortterm. As such, there is nothing wrong with reducing exposures slightly until after the election if you are concerned OR are very close to retirement. It is always an easy process to add money back to the market, it is more difficult to try and recoup losses.

With the markets back on longer-term buy signals, we continue to suggest adding exposure on weakness and opportunistically. In the longer-term the markets remain extremely overbought, so there is downside Model performance is a two-asset model of stocks and bonds relative to the weighting changes made each week in the newsletter. Such is strictly for informational and educational purposes only, and one should not rely on it for any reason. Past performance is not a guarantee of future results. Use at your own risk and peril.



401k Plan Manager Live Model

As an <u>**RIA PRO subscriber</u>** (You get your first 30-days free), you can access our live 401k plan manager. Compare your current 401k allocation to our recommendation for your company-specific plan and our on 401k model allocation. You can also track performance, estimate future values based on your savings and expected returns, and dig down into your sector and market allocations. If you would like to offer our service to your employees at a deeply discounted corporate rate, please contact me.</u>

Investment Analysis, Research & Data From The RIA Investment Team				
Dashboard Macro ▼ Ideas ▼ Research ▼ Portfolio ▼ _401K-Beta		Symbol Help Y		
This is the Beta version of 401K. My Portfolios CVS Health Enter Portfolio Name	Some Errors are expected ! Click Here to report Issues ✓ Add Portfolio ✓ Delete Portfolio ✓ Rename	ne Portfolio		
My Info Fund Selection Comparison Summary Commentary				
My Portfolio	RIAPro Portfolio RIA PRO MODEL PL V			
Retirement Income (My Portfolio Annual ROR 9.44 %)	- Retirement Income (RiaPro Annual ROR 9.02 %)	-		
Current account balance 10,000	Current account balance	10,000		
Estimated Retirement Balance 632,861	Estimated Retirement Balance	609,786		
Estimated Retirement Balance (Inflation Adj) 620,204	Estimated Retirement Balance (Inflation Adj)	597,590		
Monthly Income 2,768	Monthly Income	2,667		
Monthly Income (Inflation Adj) 2,713	Monthly Income (Inflation Adj)	2,614		
My Cumulative Contribution 172,934	My Cumulative Contribution	172,934		
Employer Cumulative Contribution 103,760	Employer Cumulative Contribution	103,760		
My Fund Composition	- RIAPro Fund Composition	-		
VSIAXCO.0 X VTSIXCO.0 X VICPY:10.0 X VQNPY:20.0 X VFIIV:20.0 X	VHAX:10.0 % VSCXCI VFIAX:30.0 % VFIAX:30.0 % VSCXCI VFIAX:30.0 % VFIAX:30.0	VTTXX:0.0 % VMFXX:10.0 % VFIXX:30.0 % VFIXX:30.0 % VFIXX:20.0 %		
Mv Asset Composition	+ RIAPro Asset Composition	+		