

# **This Is Nuts...**

## **& Why We Reduced Risk On Friday**



- *This Is Nuts*
- *Portfolio Position Review*
- *MacroView: Has The Fed Trapped Itself?*
- ***Financial Planning Corner: By The Numbers For 2020***
- *Sector & Market Analysis*
- *401k Plan Manager*

*Follow Us On:* [Twitter](#), [Facebook](#), [Linked-In](#), [Sound Cloud](#), [Seeking Alpha](#)

# Catch Up On What You Missed Last Week



## #WhatYouMissed On RIA: Week Of 01-06-20

Written by Lance Roberts | Jan 10, 2020

This past week was our annual family ski trip, which is why our postings have...

[>> Read More](#)

## Market Review & Update

When you sit down with your portfolio management team, and the first comment made is *"this is nuts,"* it's probably time to think about your overall portfolio risk. On Friday, that was how the investment committee both started and ended - *"this is nuts."*

We have been discussing the overbought, extended, and complacent market over the last couple of weeks, but on Friday, I tweeted out a couple of charts that illustrated the excess.

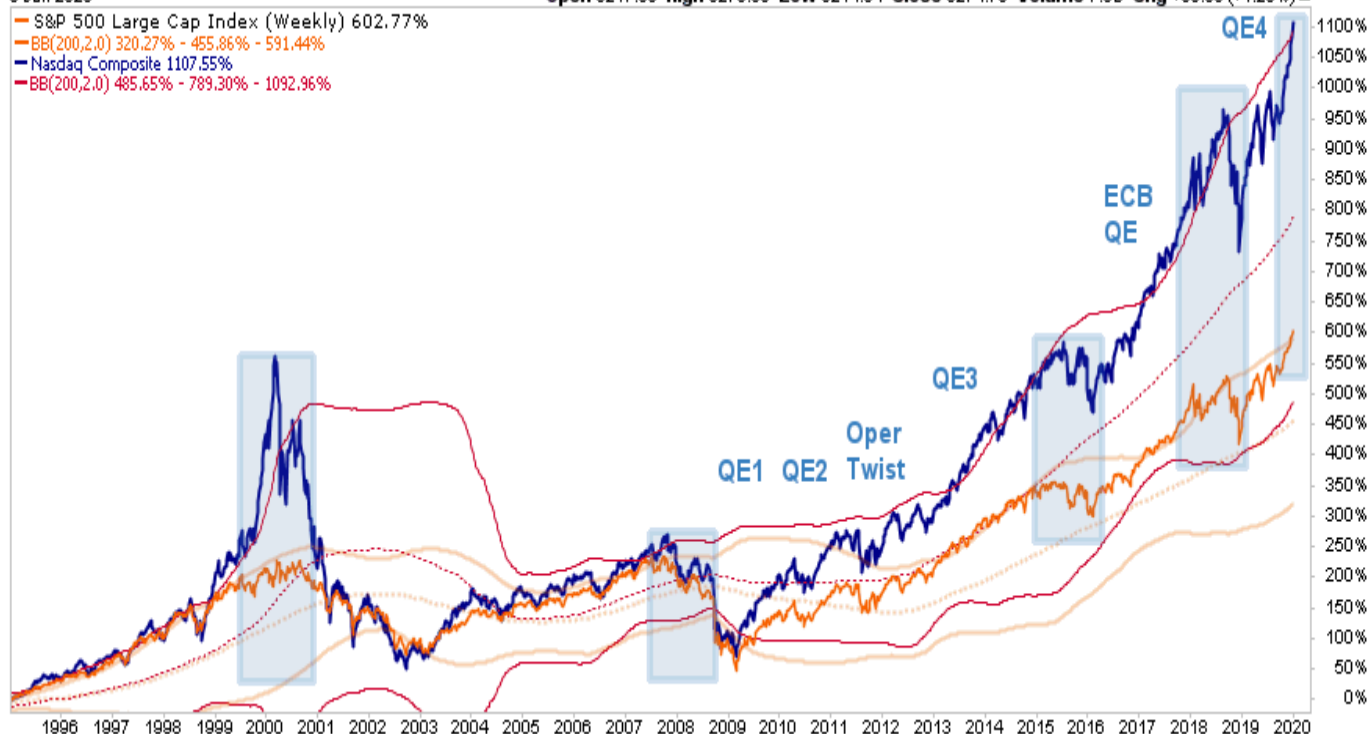
The first chart was comparing the Nasdaq to the S&P 500 index. Both are banded by 2-standard deviations bands of the 200-WEEK moving average. there are a couple of things which should jump out immediately:

1. *The near-vertical price acceleration in the markets has been a historical hallmark of late-stage cycle advances, also known as a "melt up" phase.*
2. *When markets get more than 2-standard deviations above their long-term moving average, reversions to the mean have tended to follow shortly after that.*

\$SPX S&P 500 Large Cap Index: INDX

9-Jan-2020

Open 3217.55 High 3275.58 Low 3214.64 Close 3274.70 Volume 7.5B Chg +39.85 (+1.23%) ▲



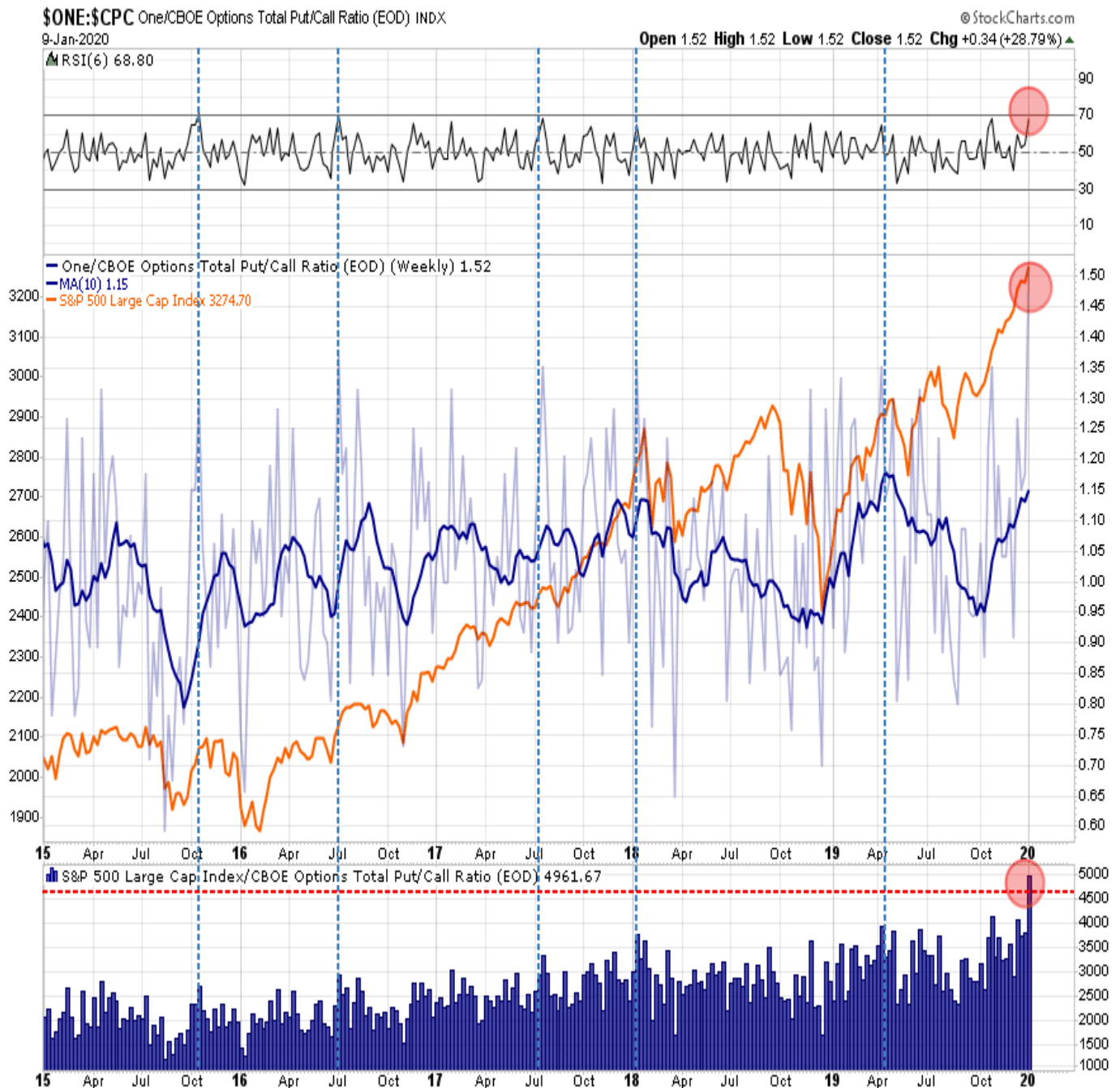


REAL  
INVESTMENT  
ADVICE

Are your investments prepared  
for the next bear market?

SCHEDULE YOUR  
CONSULTATION  
TODAY

Currently, both of those conditions exist in the chart above. However, if it were only price acceleration, we would just be mildly concerned. However, investor complacency has also reached more extreme levels with **PUT/CALL** ratio now hitting historically high levels. *(The put/call ratio is the ratio of "put options" being bought on the S&P 500 (theoretically to hedge risk) versus the number of "call" options purchased to "lever up" risk.)*



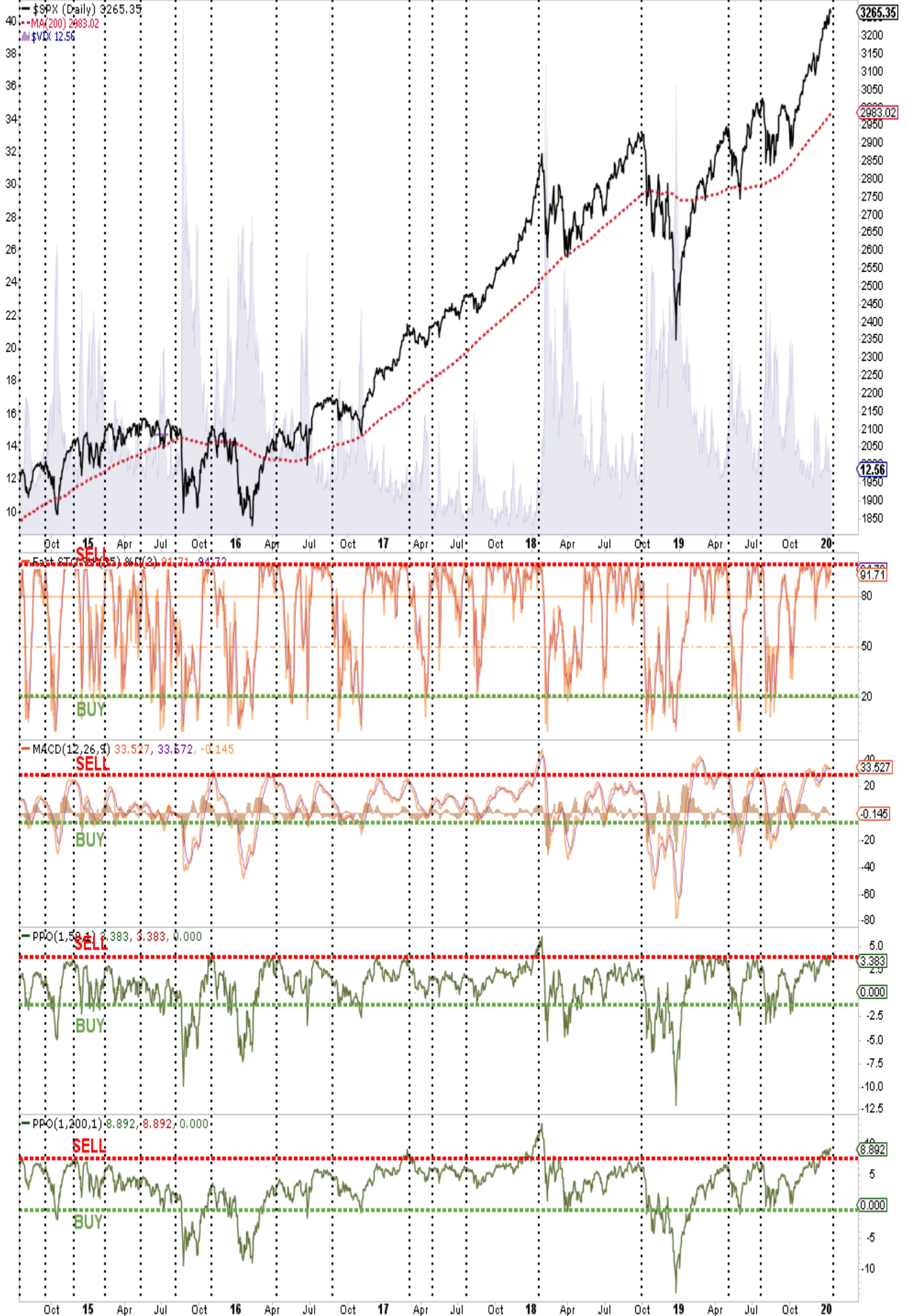
Lastly, all of our indicators from momentum to relative strength are all suggesting risk substantially outweighs reward currently.

# \$SPX S&P 500 Large Cap Index INDEX

10-Jan-2020

© StockCharts.com

Open 3281.81 High 3282.99 Low 3260.86 Close 3265.35 Volume 1.6B Chg -9.35 (-0.29%)



While none of this means the market will "crash," it does suggest the risk/reward ratio is not in favor of the bulls short-term.

However, we are mindful that in the short-term, the market is currently obsessed with the Fed's monetary interventions ([the topic of this week's MacroView](#)), which are supportive of the markets currently. However, as my friend and colleague Doug Kass summed noted this week:

***"It is growing increasingly clear to me that global stock markets are in the process of making a speculative move (driven by global liquidity) that may even compare to the advances that culminated in the seminal market tops in the Fall of 1987 and in the Spring of 2000.***

*As today's trading day comes to a close, it is apparent that, like the 1997 Long Boom paradigm expressed in a [column](#) in Wired Magazine during the [dot.com](#) bubble -- the current market is similarly viewed as in its own, new liquidity-based paradigm.*

***No longer is the market hostage to the real economy or sales and profit growth - stuff I have spent four decades analyzing. Instead, liquidity is seen as an overriding influence, actually it has become the sine quo non.***

***As such, historical valuations become increasingly irrelevant, and price momentum is the lodestar."***

He is right.

Currently, almost every single valuation metric is at historic extremes, yet investors continue to take on increasing levels of risk due to nothing more than "F.O.M.O - Fear Of Missing Out."





As Doug goes on to note:

***"We live in unusual times - in which central bankers have adopted policy unlike any point in history. Near-zero interest rates around the world have become commonplace and are accepted with little thought given to the adverse consequences. Forgetting history, central bankers seem to have no idea that they have created another monster again - just as they did in 1999.***

***Meanwhile, corporate profits are lower (year over year), and the rate of global GDP growth remains below the historic trendline - as it takes more and more debt to deliver a unit of production.***

*The climb in stocks will likely end badly as it is not supported by the fundamental (social, economic, political and geopolitical) backdrop and, increasingly, classical valuation metrics have moved to the highest percentiles in history (enterprise value/EBIT, price to sales, market capitalizations to GDP, etc.)*

Yes, ***"this is nuts,"*** which is why we took profits out of portfolios on Friday.

## Portfolio Positioning

On Friday, we began the orderly process of reducing exposure in our portfolios to take in profits, reduce portfolio risk, and raise cash levels.

**In the Equity Portfolios**, we reduced our weightings in some of our more extended holdings such as Apple (AAPL,) Microsoft (MSFT), United Healthcare (UNH), Johnson & Johnson (JNJ), and Micron (MU.)

**In the ETF Sector Rotation Portfolio**, we reduced our overweight positions in Technology (XLK), Healthcare (XLV), Mortgage Real Estate (REM), Communications (XLC), Discretionary (XLY) back to portfolio weightings for now.

**The Dynamic Portfolio** was allocated to a market neutral position by shorting the S&P index itself.

Let me state clearly, we did not *"sell everything"* and go to cash. We simply reduced our holdings to raise cash, and capture some of the gains we made in 2019. When the market corrects we will use our cash holdings to either add back to our current positions, or add new ones.

**One of the areas we have been discussing recently is the opportunity that may be presenting itself in the Energy sector.** With oil prices rising, and valuations better than other areas of the market, there are some trading opportunities starting to appear.

While our portfolios are designed to have longer-term holding periods, we understand that things do not always go as planned. This is why we enter positions on a trading basis only, which are short-term until both the position, and the overall thesis, starts to mature.

Last week, we presented some technical analysis on three major energy ETF's and seven individual companies which may be presenting a trading opportunity in the near future. You can view all of our portfolio models, which are live accounts, at [RIA PRO](#). **(Try the service for 30-days RISK FREE)**

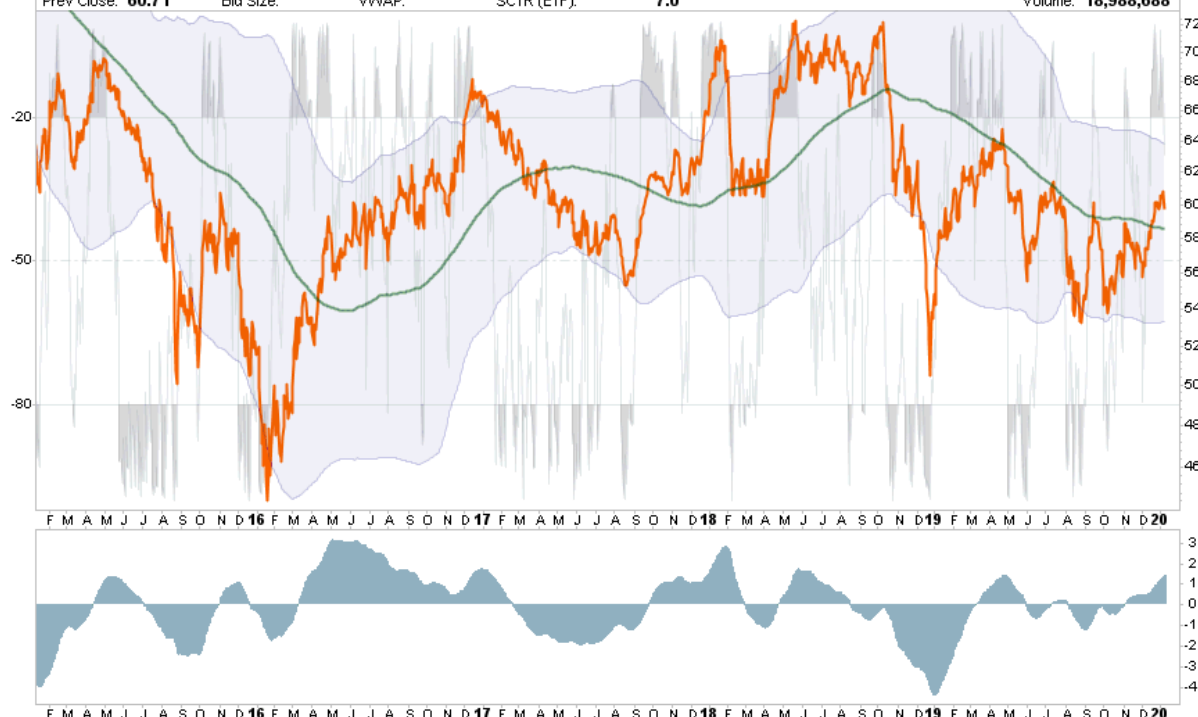
But from a broad perspective, the Energy sector is showing some signs of life. The break above the 200-dma, as well as the downtrend from previous highs, gives the sector a much more bullish tone currently. However, there are still many issues that overhang the energy market in the longer-term from cash flows, to leverage, to economic demand, which will likely keep energy markets fairly range-bound through 2020 and beyond.

XLE Energy Select Sector SPDR Fund NYSE


@ StockCharts.com

Open: **60.65** Ask: P/E: Options: **yes**  
 High: **60.72** Ask Size: EPS: Annual Dividend: **2.24387**  
 Low: **59.63** Bid: Last Size: Yield: **3.76%**  
 Prev Close: **60.71** Bid Size: VWAP: SCTR (ETF): **7.0**

Wednesday 8-Jan-2020  
 Chg: **-1.65%**  
 Last: **59.71**  
 Volume: **18,988,688**



The complete analysis we presented to **RIAPRO** clients last week is presented here.



### Energy Sector Analysis: 1-09-2020

Written by Lance Roberts | Jan 9, 2020

Technical analysis of the energy sector ETF and select positions for portfolio positions in the RIA PRO Equity and ETF Models

[> Read More](#)

# RIA Pro

Get the latest trades, analysis, and insights from the RIA Pro team.

[> Sign up now](#)

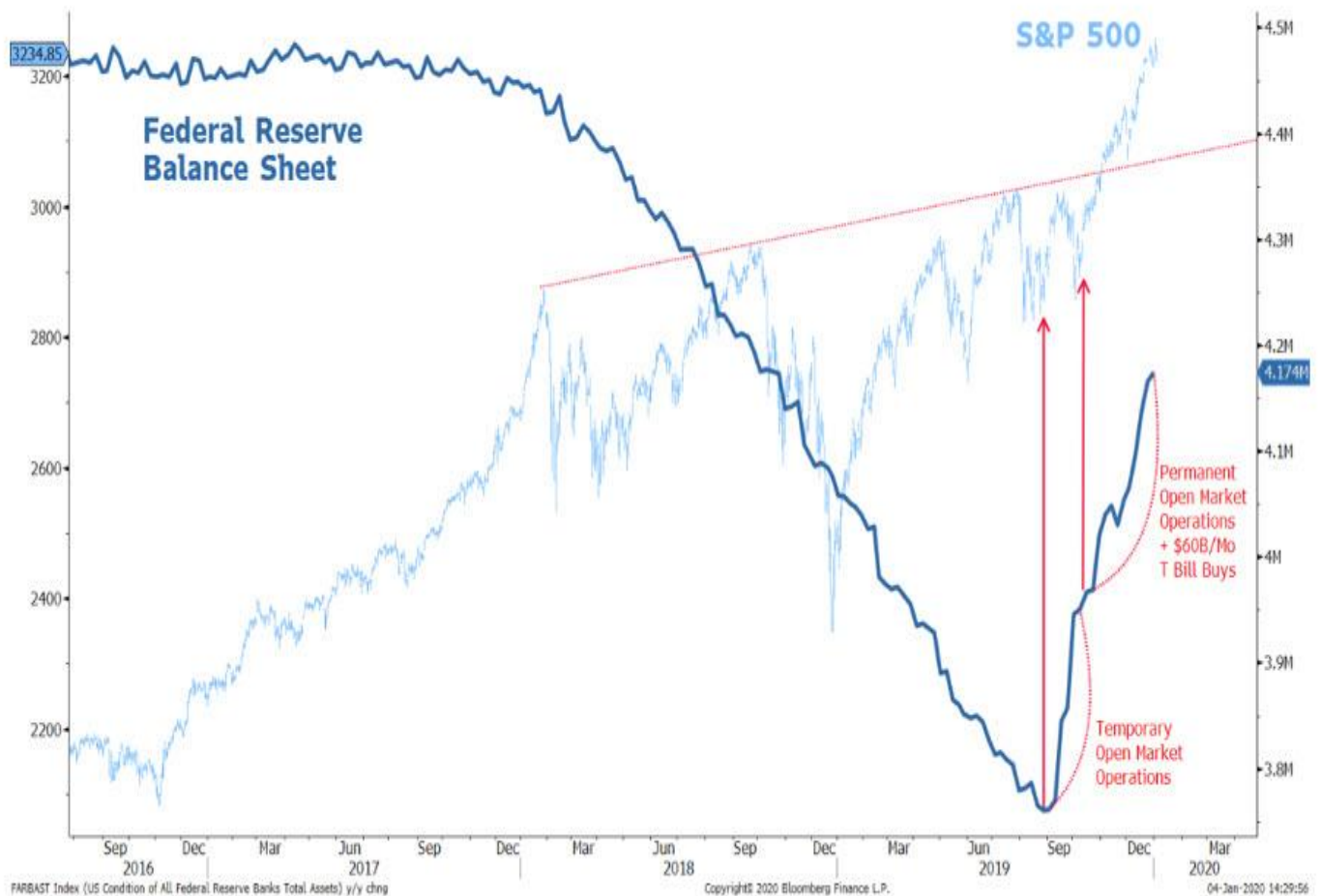
## 3300 To 3500, And Back Again

In July of 2019, we laid out our prognostication the S&P 500 could reach 3300 amid a market melt-up though the end of the year. On Friday, the market touched 3280, which, as they say, is "close enough for Jazz."

However, with the Federal Reserve having "turned on the liquidity taps," it is entirely possible the markets could continue their upward momentum towards 3500.



**Exhibit 1:** The S&P 500 Lows in September and October Coincided with Fed's Balance Sheet Injections



Source: Bloomberg, Morgan Stanley Research.

The potential *"fly in the ointment"* is if the economic, employment, and profit data fail to recover as anticipated. With 2020 earnings estimates already cut markedly heading into the year, further downward revisions will likely begin to weigh on investor sentiment.

Friday's employment report was weak and exposed the anomaly caused by the autoworkers strike in the blockbuster November report. CEO and CFO confidence remain very suppressed currently, and if their views don't start to improve markedly in the short-term we are likely to start seeing much weaker employment reports.

While the markets could certainly see a push higher in the short-term from the Fed's ongoing liquidity injections, the gains for 2020 could very well be front-loaded for investors.

Taking profits and reducing risks now may lead to a short-term underperformance in portfolios, but you will likely appreciate the reduced volatility if, and when, the current optimism fades.



**Real Investment Show**  
with Lance Roberts

Monday to Friday,  
from 6 to 7am. [➤ Get it now](#)

# The Macro View



## MacroView: Has The Fed Trapped Itself?

Written by Lance Roberts | Jan 10, 2020

The Fed's problem is not only are they caught in an "economic liquidity trap," where monetary policy has become ineffective in stimulating economic growth, but are also captive to a "market liquidity trap."

[>> Read More](#)

If you need help or have questions, we are always glad to help. [Just email me.](#)

See You Next Week

By Lance Roberts, CIO

---

## Financial Planning Corner

**REGISTER NOW** for our most popular workshop: **THE RIGHT LANE RETIREMENT CLASS**

- *The Westin, Austin at the Domain- 11301 Domain Drive, Austin, TX 78758*
- *February 8th from 9-11am.*



## Financial Planning Corner: All The Numbers You Need To Know For 2020

Written by Lance Roberts | Jan 11, 2020

REGISTER NOW for our most popular workshop: THE RIGHT LANE RETIREMENT CLASS The Westin Austin...

[>> Read More](#)

You'll be hearing more about more specific strategies to diversify soon, but don't hesitate to [give me any suggestions or questions.](#)

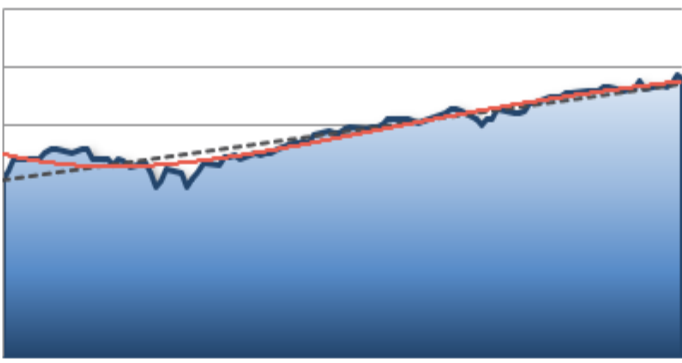
by Danny Ratliff, CFP®, ChFC®

---

## Market & Sector Analysis

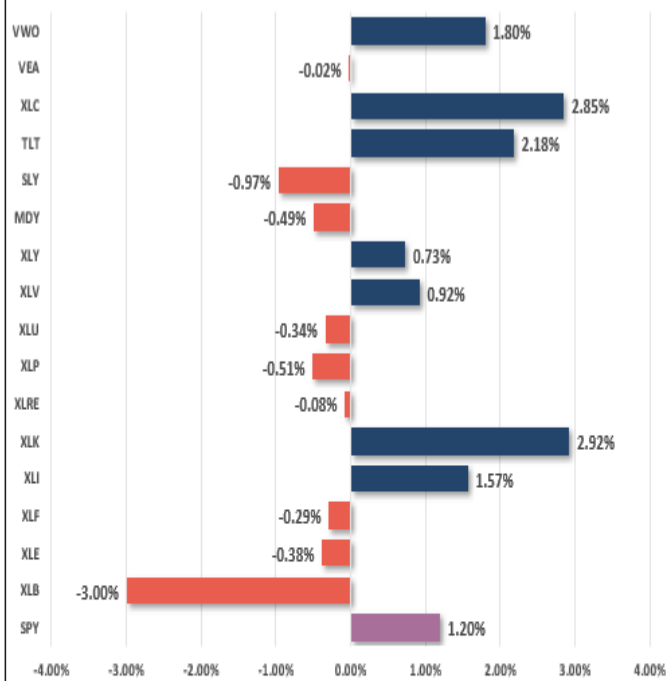
Data Analysis Of The Market & Sectors For Traders

# S&P 500 Tear Sheet

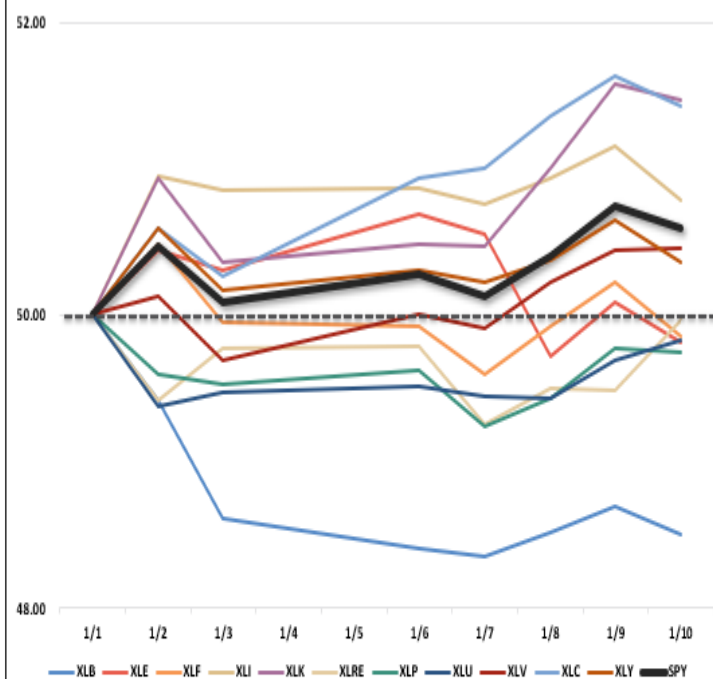
3 Month SPY Price									SPY RISK INFO				ZACKS		REAL INVESTMENT ADVICE	
									Item		T 2-Yr	T 1-Yr.	YTD	% Diff YTD/T1-YR		
									Price Return		18.82%	25.82%	1.20%	(95.37%)		
									Max Drawdown		-20.47%	-7.41%	-1.39%	-81.19%		
									Sharpe		#N/A	#N/A	#DIV/0!	#DIV/0!		
									Sortino		#N/A	#N/A	#DIV/0!	#DIV/0!		
									Volatility		14.97	11.86	10.01	(0.16)		
									Daily VaR-5%		(12.44)	9.98	40.69	3.08		
									Mnthly VaR-5%		#N/A	#N/A	#DIV/0!	#DIV/0!		
S&P 500 Fundamental Analysis									S&P 500 Market Cap Analysis							
Item	2 years ago	1 year ago	Current	1 Yr % Change	5 Year High	5 year Low	% From High	% From Low	Item	12-M Ago	Current	% Chg				
Dividend Yield	1.78%	2.09%	1.72%	(21.44%)	1.74%	1.74%	(1.07%)	(1.07%)	Shares	2,411.1	2,306.7	(4.33%)				
P/E Ratio	22.29	17.07	20.42	16.42%	#VALUE!	#VALUE!	#VALUE!	#VALUE!	Sales	61,894	64,681	4.50%				
P/S Ratio	3.38	2.89	3.53	18.25%	3.49	3.49	1.27%	1.27%	SPS	25.7	28.0	9.24%				
P/B Ratio	3.84	3.52	4.46	21.16%	4.41	4.41	1.27%	1.27%	Earnings	9,269	9,457	2.03%				
ROE	16.03%	18.81%	18.57%	(1.29%)	18.57%	18.57%	0.00%	0.00%	EPS TTM	4.6	4.8	4.35%				
ROA	3.00%	3.53%	3.51%	(0.48%)	3.51%	3.51%	0.00%	0.00%	Dividend	1.6	1.7	6.27%				
S&P 500 Asset Allocation																
Sector	1 Year Price Return	Weight	Beta	P/E	P/E High- 5yr (Mo.)	P/E Low - 5Yr (Mo.)	P/E % From Peak	ROE	DIV. YIELD	TTM Earnings Yield	Current Forward Earnings	Forward PE				
Energy	(2.51%)	4.50%	1.25	18.38	127.61	12.35	(85.6%)	7.8%	3.9%	5.41%	2.52	21.48				
Materials	(14.51%)	2.68%	1.25	16.30	22.97	13.86	(29.1%)	8.7%	1.9%	6.09%	3.27	20.68				
Industrials	22.11%	9.59%	1.17	18.58	22.27	14.78	(16.6%)	17.6%	1.8%	5.34%	4.61	19.18				
Discretionary	20.30%	10.24%	1.02	25.29	27.17	20.19	(6.9%)	29.4%	1.3%	3.93%	4.36	25.71				
Staples	21.30%	7.38%	0.57	21.50	22.83	17.62	(5.8%)	27.6%	2.6%	4.64%	3.77	21.66				
Health Care	17.79%	14.84%	0.84	18.14	20.19	15.79	(10.2%)	30.9%	1.6%	5.49%	6.40	17.73				
Financials	26.59%	13.43%	1.27	14.41	18.50	11.73	(22.1%)	11.6%	2.0%	6.89%	5.60	14.11				
Technology	49.95%	19.68%	1.25	25.85	24.05	14.47	7.5%	39.8%	1.3%	3.85%	4.96	25.13				
Telecom	21.45%	11.11%	0.87	23.10	27.01	17.61	(14.5%)	16.9%	0.9%	4.31%	6.14	20.78				
Utilities	22.36%	3.42%	0.26	21.30	21.40	15.58	(0.5%)	10.6%	3.1%	4.70%	3.56	20.74				
Real Estate	21.26%	3.02%	0.64	21.02	24.48	17.19	(14.1%)	9.8%	3.1%	4.79%	4.19	21.28				
Momentum Analysis																
Item	Price	ROC 50-Days	50-DMA	# Days Since Cross	% Dev 50-Day	200-DMA	# Days Since Cross	% Dev 200-Day	% Dev 50-200 DMA	% From 52-W High	% From 52-W Low	Buy/Sell				
Large Cap	325.71	6.39%	315.92	50	3.10%	298.59	159	9.08%	5.80%	(0.53%)	28.23%	Buy				
Mid Cap	373.53	3.37%	369.09	50	1.20%	354.76	66	5.29%	4.04%	(1.08%)	20.31%	Buy				
Small Cap	71.75	3.03%	71.13	50	0.87%	68.04	64	5.46%	4.55%	(1.82%)	15.56%	Buy				

# Performance Analysis

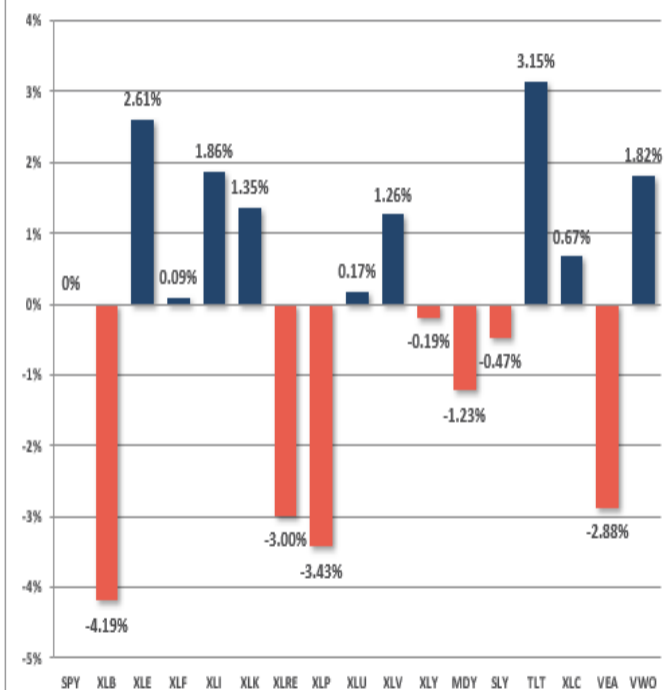
## Year To Date Performance



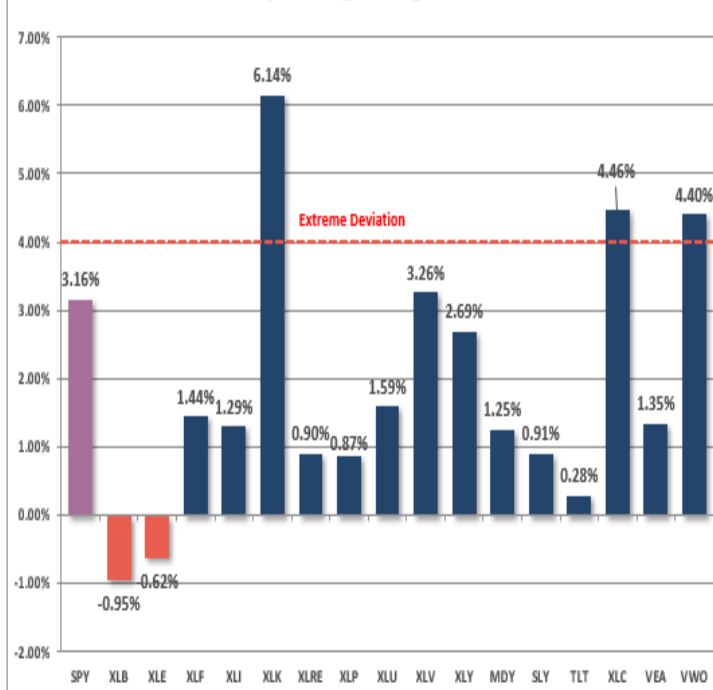
## YTD Price - S&P Sectors Recalibrated To \$50/share



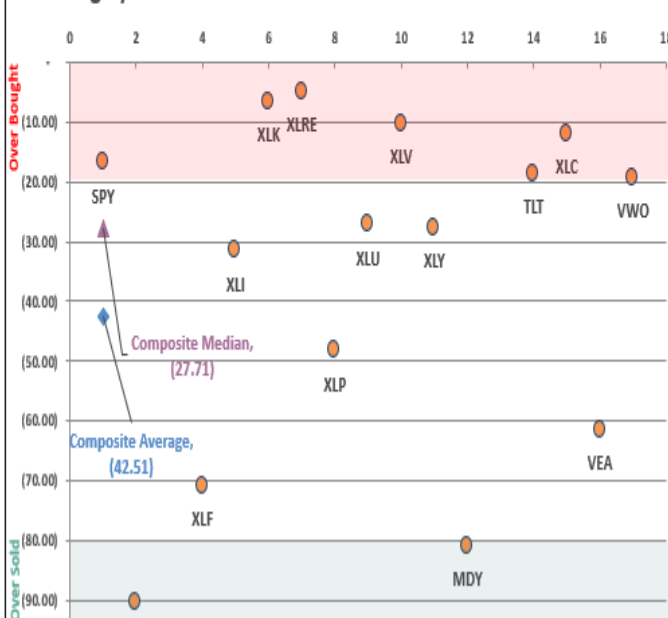
## Year To Date Performance Relative To S&P 500



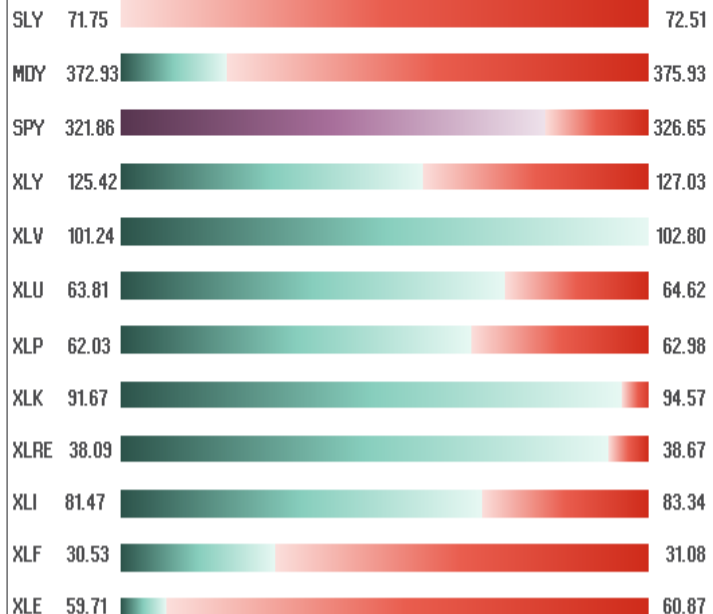
## Price Deviation From 50-Day Moving Average



## Overbought/Oversold 14-Periods

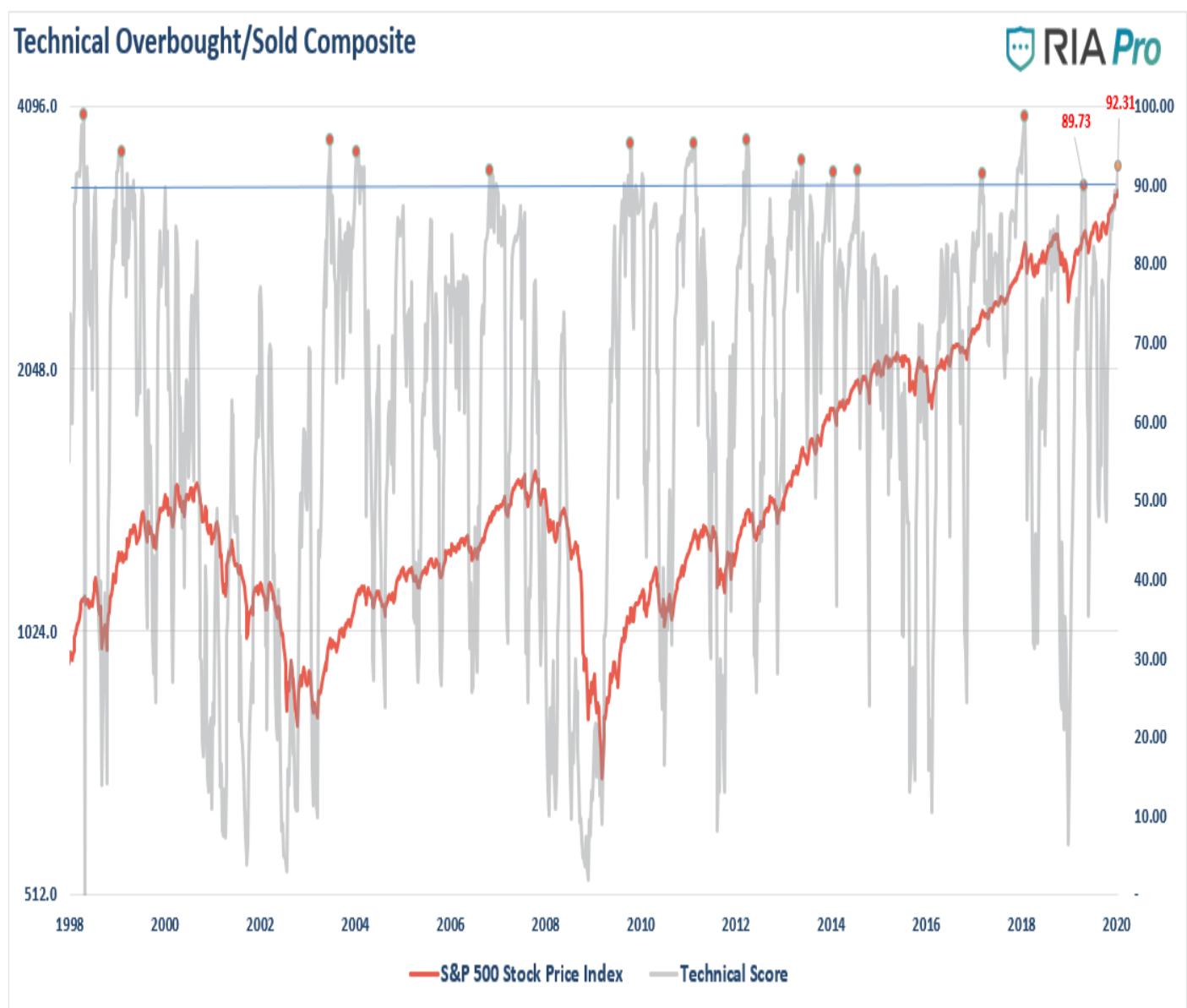


## Size / Sector ETF YTD Trading Range





# Technical Composite



## ETF Model Relative Performance Analysis

RIA Pro		RELATIVE PERFORMANCE		Current	Model Position Price Changes Relative to Index					SHORT	LONG	% DEV -	% DEV -	Buy / Sell
		Ticker	ETF NAME	Price	1 Week	4 Week	12 Weeks	24 Weeks	52 Weeks	WMA	WMA	Short M/A	Long M/A	Signal
BENCHMARK		IVV	ISHARS-SP500	327.14	1.03	2.53	9.19	7.69	25.64	313.97	301.86	4.20%	8.38%	BUY
TACTICAL	SECTORS	XLB	SPDR-MATLS SELS	59.58	(1.26)	(3.95)	(5.59)	(6.81)	(11.66)	59.64	58.08	-0.10%	2.58%	BUY
		XLE	SPDR-EGY SELS	59.81	(2.01)	(3.36)	(4.32)	(11.92)	(29.19)	59.79	60.27	0.03%	-0.76%	SELL
		XLF	SPDR-FINL SELS	30.69	(1.22)	(2.59)	(0.01)	(0.72)	(0.38)	29.86	28.34	2.79%	8.31%	BUY
		XLI	SPDR-INDU SELS	82.75	(1.15)	(1.25)	(1.64)	(2.28)	(3.72)	80.89	77.96	2.30%	6.15%	BUY
		XLK	SPDR-TECH SELS	94.35	1.15	2.90	7.42	6.55	22.84	87.46	82.05	7.88%	15.00%	BUY
		XLP	SPDR-CONS STPL	62.66	(0.58)	(2.72)	(6.03)	(3.90)	(4.28)	61.86	60.44	1.30%	3.68%	BUY
		XLU	SPDR-UTIL SELS	64.40	(0.31)	(0.90)	(8.28)	(0.32)	(4.66)	63.50	62.18	1.42%	3.58%	BUY
		XLC	SPDR-COMM SV SS	55.16	1.29	2.42	0.47	(1.04)	(0.42)	52.29	50.51	5.50%	9.21%	BUY
		XLV	SPDR-HLTH CR	102.80	0.51	(0.62)	2.84	3.96	(8.57)	98.02	93.64	4.88%	9.78%	BUY
		XLY	SPDR-CONS DISCR	126.34	(0.62)	0.05	(5.78)	(5.44)	(4.84)	122.71	120.47	2.96%	4.88%	BUY
	SIZE	SLY	SPDR-SP SC 600	71.75	(2.06)	(2.04)	(2.91)	(2.78)	(13.53)	70.47	67.96	1.81%	5.58%	BUY
		MDY	SPDR-SP MC 400	373.53	(1.15)	(1.53)	(3.26)	(4.33)	(9.19)	365.82	354.83	2.11%	5.27%	BUY
CORE	Equal Weight Market	RSP	INVS-SP5 EQ ETF	115.95	(0.54)	(0.85)	(1.67)	(2.30)	(4.81)	112.55	108.81	3.03%	6.56%	BUY
	Dividend	SDY	SPDR-SP DIV ETF	106.50	(1.31)	(3.02)	(6.06)	(4.02)	(9.93)	105.93	102.50	0.53%	3.90%	BUY
	Real Estate	XLRE	SPDR-RE SELS	38.64	(0.66)	0.27	(12.37)	(3.40)	(4.78)	38.57	38.26	0.17%	0.99%	BUY
	International	EEM	ISHARS-EMG MKT	45.59	0.44	0.11	(0.59)	(0.93)	(13.71)	43.52	42.13	4.75%	8.21%	BUY
		EFA	ISHARS-EAFE	69.45	(0.77)	(2.83)	(4.39)	(1.66)	(11.85)	68.30	65.98	1.68%	5.26%	BUY
		IXUS	ISHARS-CR INT S	62.13	(0.58)	(2.11)	(3.46)	(1.63)	(12.14)	60.62	58.64	2.48%	5.94%	BUY
FI	Intermediate Duration	TLT	ISHARS-20+YTB	138.44	(1.52)	(2.96)	(10.01)	(2.39)	(11.16)	138.32	137.51	0.08%	0.68%	BUY
	International	BNDX	VANGD-TTL INT B	56.81	(1.17)	(4.75)	(11.70)	(9.46)	(20.85)	57.80	57.86	-1.71%	-1.82%	SELL
	High Yield	HYG	ISHARS-IBX HYCB	88.39	(0.84)	(1.64)	(7.70)	(6.29)	(20.28)	87.27	86.88	1.28%	1.74%	BUY
	Cash	BSV	VANGD-SHT TRM B	80.72										

## Sector & Market Analysis:

*Be sure and catch our updates on Major Markets (Monday) and Major Sectors (Tuesday) with updated buy/stop/sell levels*

## Sector-by-Sector



### Improving ? Energy (XLE), Communications (XLC)

The improvement in Energy stalled this past week as the Iran hostilities came and went literally in a matter of hours. While the sector has cleared the downtrend channel and the 200-dma it remains overbought short-term, but is beginning to correct that condition. We are looking for an entry point near the 200-dma if it holds.

As recommended last week, we reduced our weighting in XLC slightly on Friday just to take in some profits. Our thesis of a push in the sector due to the holiday shopping season came to fruition, but now the entire sector is just extremely extended.

**Current Positions:** 1/2 weight AMLP, Underweight XLC

### Outperforming ? Technology (XLK), Healthcare (XLV), Financials (XLF)

We noted previously that Financials have been running hard on Fed rate cuts and more QE and that the sector was extremely overbought and due for a correction. That correction/consolidation started last week and continued this week. We recommended taking profits previously, and that remains good advice again this week with the sector still very overbought.

We also recommended last week to take profits in Technology and Healthcare, which have not only been leading the market but have gotten extremely overbought. On Friday, we took profits in both sectors and reduced our weights back to target portfolio weight.

**Current Positions:** Reduced from overweight to target weight XLK, XLV

## **Weakening ? Industrials (XLI)**

Industrials, which perform better when the Fed is active with QE, has broken out to new highs, but is still consolidating at a high level and has begin to underperform on a relative basis to the S&P 500. Given the sector is extremely overbought, we will wait for this correction to play out before adding to our current position.

**Current Position:** *1/2 weight XLI*

## **Lagging ? Real Estate (XLRE), Staples (XLP), Discretionary (XLY), Materials (XLB), and Utilities (XLU)**

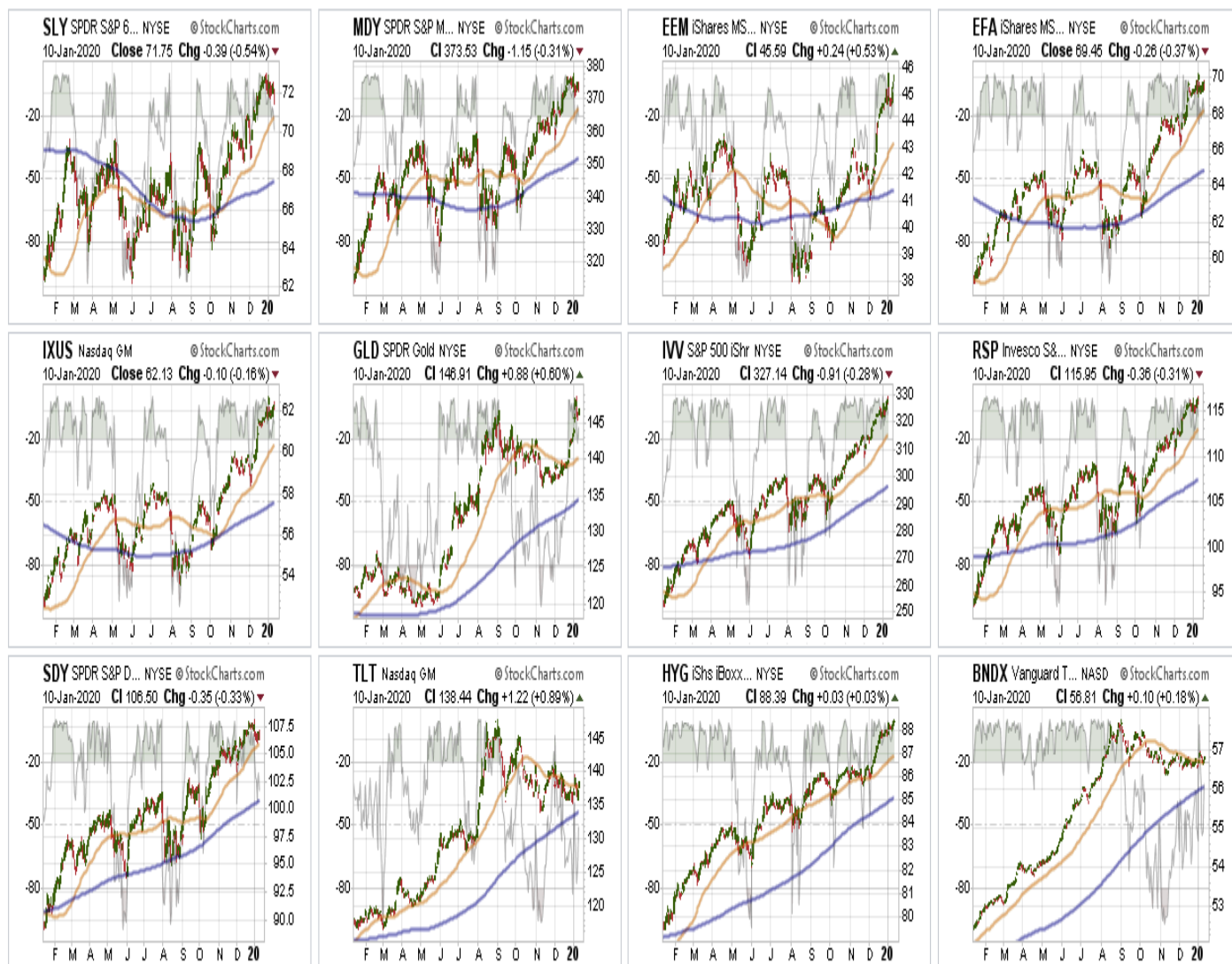
After a run to new highs, Staples continues to consolidate and hold above its 50-dma. Since taking profits previously, we are just maintaining our stop loss on the sector currently.

Discretionary, after finally breaking out to new highs, has gotten very extended in the short-term. We reduced our position slightly to take in profits. We remain optimistic on the sector for now. However, the sector is extremely overbought so a correction is needed that doesn't violate support at the 50-dma to add back to our exposure.

XLRE has been weak as of late as interest rates have been on the rise. We remain weighted in the sector for now but may increasing sizing opportunistically if we see weakness begin to form in the leading sectors of the market.

**Current Position:** *Target weight XLY, XLP, XLRE, 1/2 weight XLB*

## **Market By Market**



**Small-Cap (SLY) and Mid Cap (MDY) ?** Small- and Mid-caps broke out of the previous ranges as the rotation to risk occurred, but over the last couple of weeks, the relative performance has fallen flat as the focus has returned to chasing the largest of large-cap names. As noted two weeks ago, we added to our small-cap holdings with a small-cap value ETF, and the pullback we expected is in progress. We are holding that position for now, but are tightening up our stops.

**Current Position:** *KGGIX, SLYV*

### **Emerging, International (EEM) & Total International Markets (EFA)**

Emerging and International Markets, rallied recently on news of a *?trade deal?* and finally clearly broke above important resistance. However, like small and mid-caps above, international stocks relative performance has also stalled. As discussed two weeks ago, we added positions in both emerging market and international value positions, however, we are tightening up our stops to protect our capital investment.

**Current Position:** *EFV, DEM*

**Dividends (VYM), Market (IVV), and Equal Weight (RSP) ?** These positions are our long-term *?core?* positions for the portfolio given that over the long-term markets do rise with economic growth and inflation. Currently, the short-term bullish trend is positive, and our core positions are providing the *?base?* around which we overweight/underweight our allocations based on our outlook.



Be aware that all of our core positions are EXTREMELY overbought. A short-term correction or consolidation is likely before a further advance can be made.

**Current Position:** *RSP, VYM, IVV*

**Gold (GLD) ?** As noted two weeks ago, Gold was holding support at the \$140 level and registered a buy signal. GDX has also held support and turned higher with a triggered buy signal. Over the last two weeks, gold has broken out to highs, however, miners have turned lower as the "value" rotation shifted back to momentum. We previously took our holdings back to full-weights after taking profits earlier this year. However, we are tightening up our stop levels.

**Current Position:** *GDX (Gold Miners), IAU (Gold)*

**Bonds (TLT) ?**

Bonds rallied back above the 50-dma on Friday as money rotated into bonds for "safety" as the market weakened on Friday. There is a consolidation with rising bottoms occurring currently, which suggests we may see further weakness in the market with a "risk off" rotation into bonds.

Add to bonds here with a stop at \$136 for TLT as a benchmark.

**Current Positions:** *DBLTX, SHY, IEF*

## Sector / Market Recommendations

The table below **shows thoughts on specific actions related to the current market environment.**

*(These are not recommendations or solicitations to take any action. This is for informational purposes only related to market extremes and contrarian positioning within portfolios. Use at your own risk and peril.)*

											RIA Pro		
		Over Bought / Sold	50/200 DMA	Trend	Action	OVERWEIGHT	BUY	HOLD	REDUCE	SELL	Notes		
XLY	Discretionary	OB	Positive	Positive	Reduce				X		Take Profits		
XLK	Technology	OB	Positive	Positive	Reduce				X		Take Profits		
XLI	Industrials	OB	Positive	Positive	Hold			X			Holding Near Highs		
XLB	Materials	Declining	Positive	Positive	Hold			X			Correcting OB Condition		
XLE	Energy	OB	Negative	Negative	Looking To Add			X			Overbought/Looking For Entry		
XLP	Staples	OB	Positive	Positive	Hold			X			Holding Support		
XLV	Health Care	OB	Positive	Positive	Reduce				X		Take Profits		
XLU	Utilities	OB	Positive	Positive	Hold			X			Holding Near Highs		
XLF	Financials	OB	Positive	Positive	Reduce				X		Take Profits		
XLC	Communications	OB	Positive	Positive	Reduce				X		Take Profits		
XLRE	Real Estate	OB	Positive	Positive	Hold			X			Held Support At 200-DMA		
SLY	Small Caps	OB	Positive	Neutral	Hold			X			Holding Near Highs		
MDY	Mid Caps	OB	Positive	Neutral	Hold			X			Holding Near Highs		
EEM	Emerging Mkt	OB	Positive	Neutral	Hold			X			Holding Near Highs		
EFA	International	OB	Positive	Neutral	Hold			X			Holding Near Highs		
IXUS	Total International	OB	Positive	Neutral	Hold			X			Holding Near Highs		
GLD	Gold	OB	Positive	Neutral	Hold			X			Broke To New Highs		
RSP	SP500 Equal Wgt	OB	Positive	Positive	Hold			X			Holding Near Highs		
SDY	SP500 Dividend	OB	Positive	Positive	Hold			X			Holding Near Highs		
IVV	SP500 Market Wgt	OB	Positive	Positive	Hold			X			Holding Near Highs		
TLT	20+ Yr. Bond	Increasing	Positive	Positive	Add		X				Can Add Positions		
HYG	Corporate High Yield	OB	Positive	Positive	No Position					X	New Highs/Extreme Overbought		
BNDX	Int'l Bond Aggregate	OB	Positive	Positive	No Position					X	Testing Resistance		
LEGEND: X = THIS WEEK => PREVIOUS DECLINING <= PREVIOUS IMPROVING						X	No Position						

## Portfolio/Client Update:

Next week, Michael Lebowitz is coming to town, and we are hosting very small group events to discuss our portfolio and investing outlook for 2020. We are recording the presentation, and will share it with you next week in this newsletter as our **MacroView**.

Over the last several months, we have discussed adding "value" to the portfolio, increased our "gold" holdings, and continue to run shorter-duration in our bond portfolios. One of the big macro-themes we are studying is a weaker U.S. Dollar relative to the rest of the world, which could significantly shift our focus from "stocks" to commodities and other assets that benefit from a weaker currency.

Please read our previous [?MacroView?](#) which discussed our view in this regard.

As noted in the main missive this week, the market is extremely extended, overbought, and complacent. As such, market corrections occur regular in this type of environment regardless of the underlying bullish thesis.

As such, on Friday, we took actions to slightly reduce portfolio risk, and raise cash. While this may lead to some short-term underperformance in portfolios, you will appreciate the reduced volatility if a correction occurs over the next 3-4 weeks as expected.

Therefore, here are our portfolio actions we have taken:

- **New clients:** *We are holding off onboarding new client assets until we see some corrective action or consolidation in the market.*
- **Dynamic Model:** *We previously started building the "core equity" of the portfolio. We have now taken the model to "market neutral" by adding an equal weight of a short S&P 500 index.*
- **Equity Model:** *We reduced our holdings in AAPL, MSFT, AGNC, CVS, HCA, JNJ, MU, and UNH. We remain long these positions, but they were extremely overbought so we reduced our position slightly to take in profits.*
- **ETF Model:** *We reduced our holdings in REM, XLC, XLK, XLV, and XLY. Again, these sectors were overweight their target weightings in the model so we have reduced those holdings back to target weight to capture gains and reduce portfolio risk.*

**Note for new clients:**

It is important to understand that when we add to our equity allocations, **ALL purchases are initially ?trades? that can, and will, be closed out quickly if they fail to work as anticipated.** This is why we ?step? into positions initially. Once a ?trade? begins to work as anticipated, it is then brought to the appropriate portfolio weight and becomes a long-term investment. **We will unwind these actions either by reducing, selling, or hedging if the market environment changes for the worse.**

---

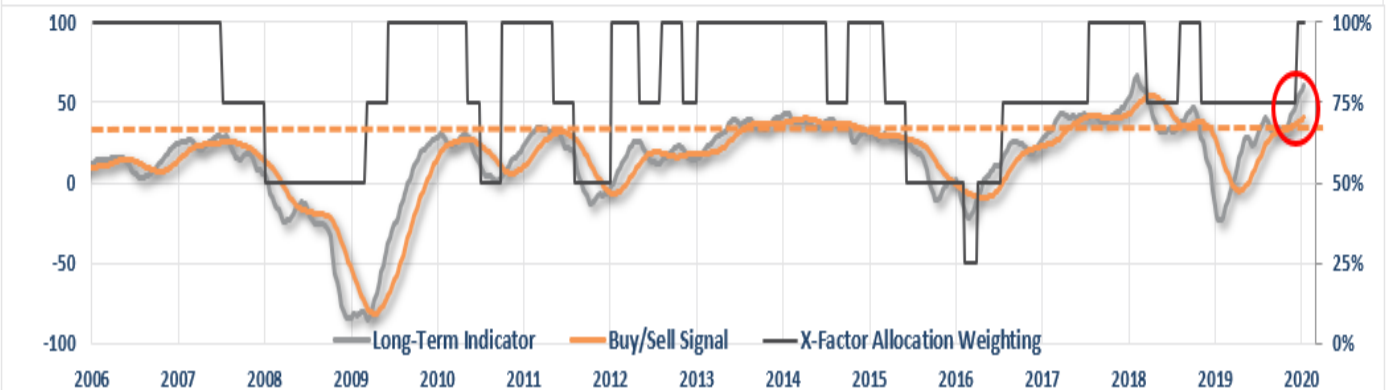
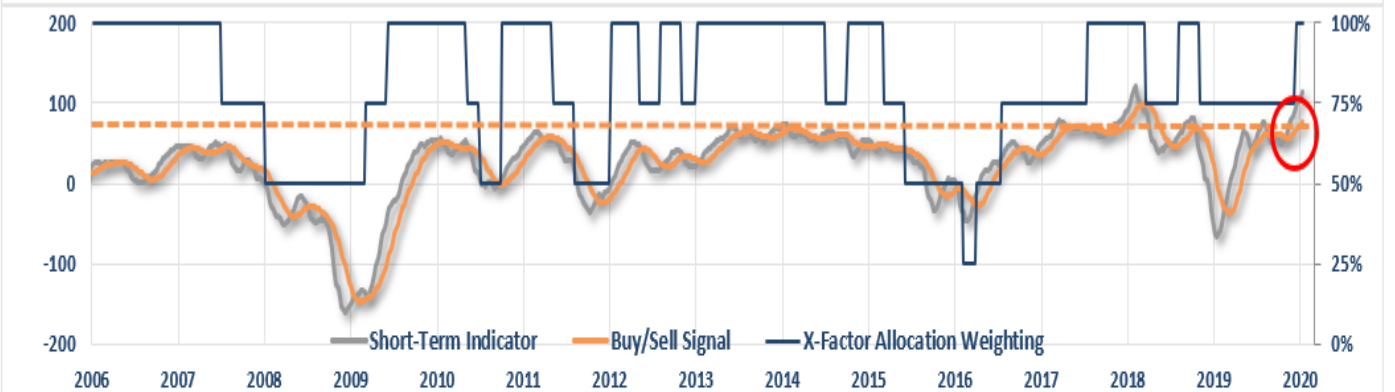
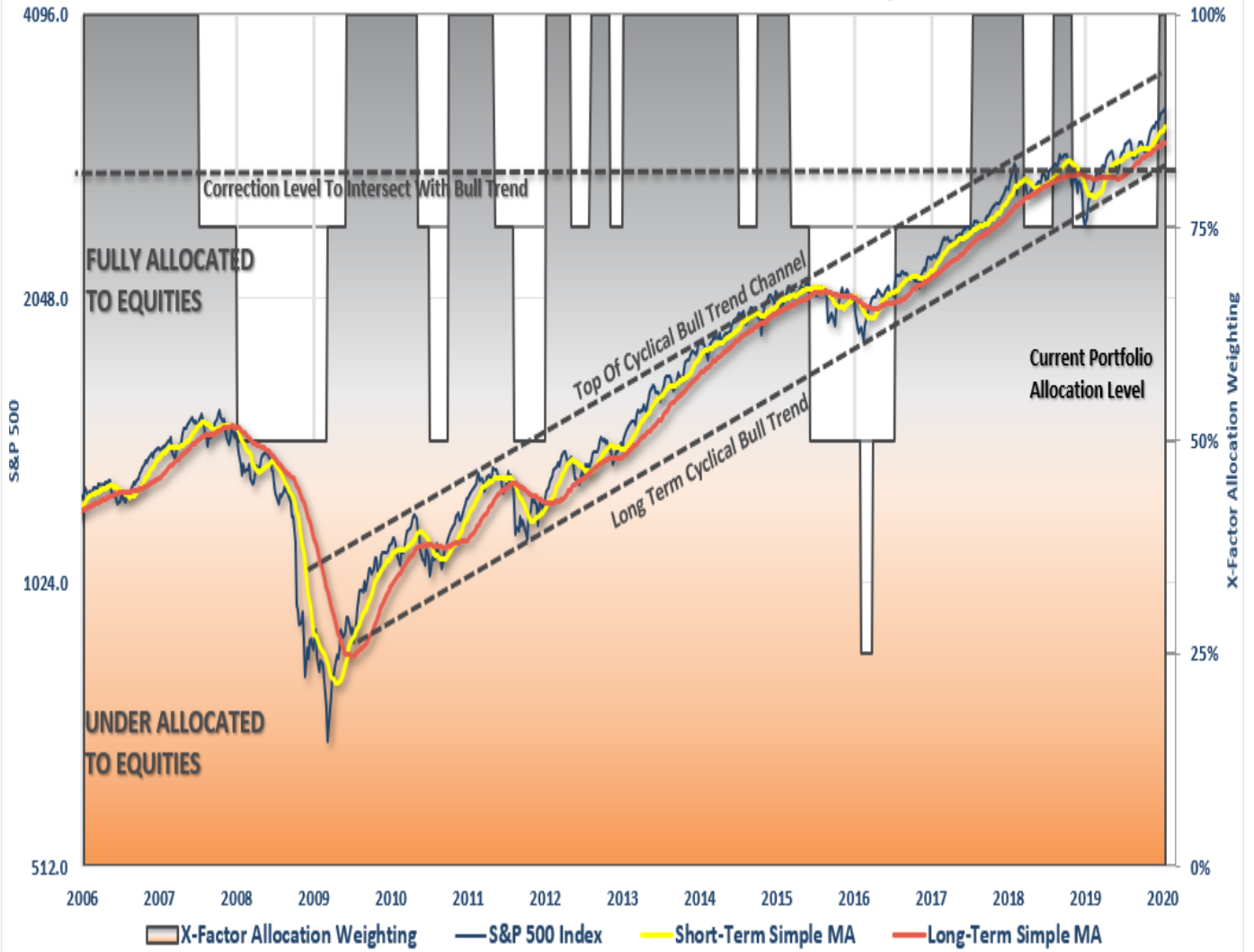
# THE REAL 401k PLAN MANAGER

## A Conservative Strategy For Long-Term Investors

---

*The 401k plan allocation plan below follows the K.I.S.S. principle. By keeping the allocation extremely simplified it allows for better control of the allocation and a closer tracking to the benchmark objective over time. (If you want to make it more complicated you can, however, statistics show that simply adding more funds does not increase performance to any great degree.)*

# Risk Management Analysis



## Current Portfolio Weighting



## Current 401k Allocation Model

5.00% Cash + All Future Contributions

If you need help after reading the alert; do not hesitate to [contact me](#).

[Click Here For The "LIVE" Version Of The 401k Plan Manager](#)

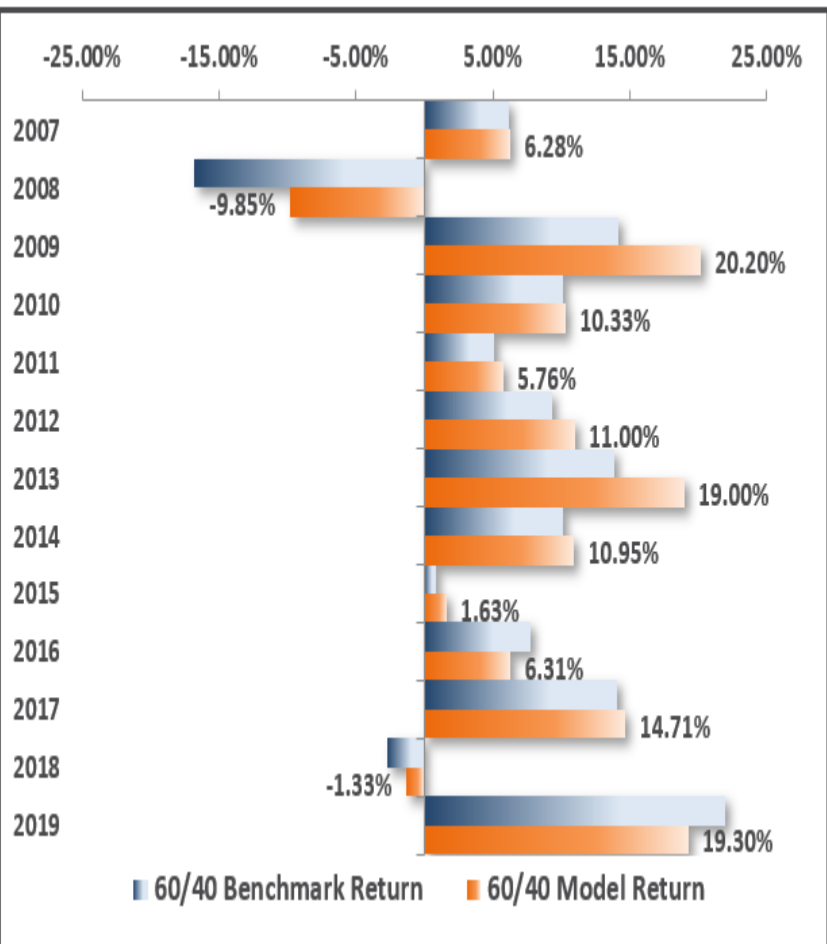
See below for an example of a comparative model.

---

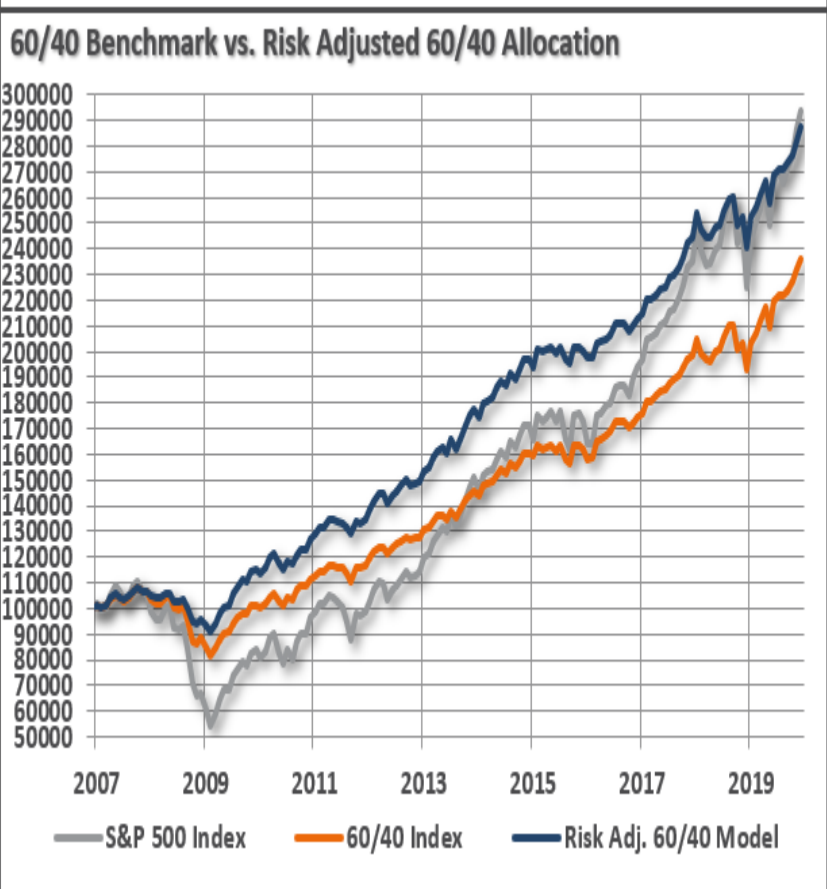
*Model performance is based on a two-asset model of stocks and bonds relative to the weighting changes made each week in the newsletter. This is strictly for informational and educational purposes only and should not be relied upon for any reason. Past performance is not a guarantee of future results. Use at your own risk and peril.*



Year	60/40 Benchmark Return	60/40 Model Return
2007	6.15%	6.28%
2008	-16.79%	-9.85%
2009	14.22%	20.20%
2010	10.17%	10.33%
2011	5.14%	5.76%
2012	9.33%	11.00%
2013	13.91%	19.00%
2014	10.08%	10.95%
2015	0.83%	1.63%
2016	7.79%	6.31%
2017	14.12%	14.71%
2018	-2.72%	-1.33%
2019	21.96%	19.30%



Portfolio vs Benchmark Statistics	
Number of Up Years	11
Number of Down Years	2
Best One Year Return Of Benchmark	21.96%
Best One Year Return Of Model	20.20%
Worst One Year Return Of Benchmark	-16.79%
Worst One Year Return Of Model	-9.85%
Benchmark Return 2007-Present	123.78%
Model Return 2007-Present	173.11%
Total Alpha Generated	49.33%
Mean Annual Return Of Benchmark	7.25%
Mean Annual Return Of Model	8.79%
Beta Of Model vs Benchmark	0.86
Jensens Alpha	2.30%
Sharpe Ratio	0.29



## **401k Plan Manager Live Model**

As an [RIA PRO subscriber](#) (*You get your first 30-days free*) you have access to our live 401k p

The code will give you access to the entire site during the 401k-BETA testing process, so not only will you get to help us work out the bugs on the 401k plan manager, you can submit your comments about the rest of the site as well.

We are building models specific to company plans. So, if you would like to see your company plan included specifically, [send me the following](#):

- *Name of the company*
- *Plan Sponsor*
- *A print out of your plan choices. (Fund Symbol and Fund Name)*

If you would like to offer our service to your employees at a deeply discounted corporate rate, [please contact me](#).

This is the Beta version of 401K. Some Errors are expected ! Click Here to report Issues

My Portfolios

CVS Health

Enter Portfolio Name

Add Portfolio

Delete Portfolio

Rename Portfolio

My Info Fund Selection Comparison Summary Commentary

My Portfolio

RIAPro Portfolio RIA PRO MODEL PL

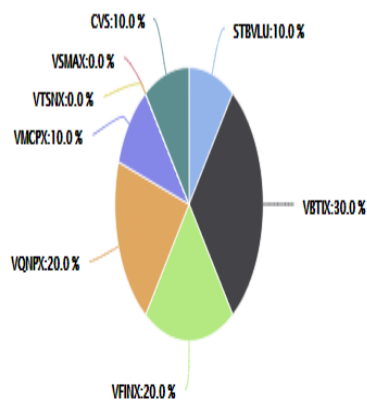
Retirement Income (My Portfolio Annual ROR 9.44 %)

Current account balance	10,000
Estimated Retirement Balance	632,861
Estimated Retirement Balance (Inflation Adj)	620,204
Monthly Income	2,768
Monthly Income (Inflation Adj)	2,713
My Cumulative Contribution	172,934
Employer Cumulative Contribution	103,760

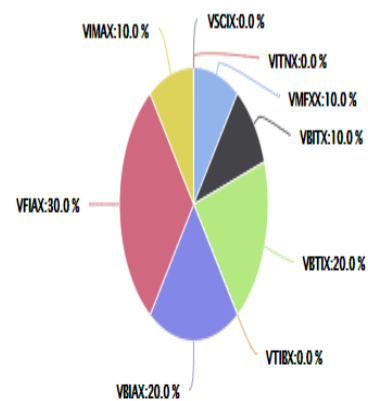
Retirement Income (RiaPro Annual ROR 9.02 %)

Current account balance	10,000
Estimated Retirement Balance	609,786
Estimated Retirement Balance (Inflation Adj)	597,590
Monthly Income	2,667
Monthly Income (Inflation Adj)	2,614
My Cumulative Contribution	172,934
Employer Cumulative Contribution	103,760

My Fund Composition



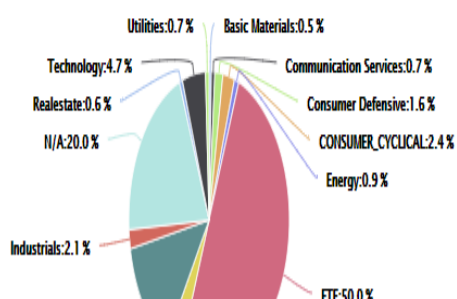
RIAPro Fund Composition



My Asset Composition

RIAPro Asset Composition

My Sector Composition



RIAPro Sector Composition

