

# How Do You Compare?

*Real Investment Advice*

## Quick Take



WalletHub's 2018's [Best & Worst Cities at Money Management](#) is out! WalletHub, a comprehensive internet source of personal finance data, ranked 2,500 cities based on their financial acumen. Ten key indicators of money management including median credit scores, debt-to-income ratios and average number of late payments were calculated and ranked. Cities in California grabbed the top 3 spots. Texas doesn't make the cut until #46 with Southlake falling within the 98<sup>th</sup> percentile. Houston, unfortunately, is one of the worst on the list.

## Money Management by City

| Houston               |           |                          |                                |  |  |  |   |  |
|-----------------------|-----------|--------------------------|--------------------------------|--|--|--|---|--|
| Rank<br>(1=Best)<br>⬆ | City<br>⬆ | Percentile<br>Rank*<br>⬆ | Median<br>Credit<br>Score<br>⬆ | Credit-<br>Card Debt-<br>to-Income<br>Ratio<br>⬆ | Mortgage<br>Debt-to-<br>Income<br>Ratio<br>⬆ | Car-Loan<br>Debt-to-<br>Income<br>Ratio<br>⬆ | Student-<br>Loan Debt-<br>to-Income<br>Ratio<br>⬆ | Avg.<br>Number of<br>Late<br>Payments<br>⬆ |

How do you compare in your own household? Here are Clarity Financial's and Real Investment Advice's debt guardrails to consider: **Mortgage Debt-to-Income Ratio:** There's that rule you've heard about how much to spend on an engagement ring based on three months' salary. I've created a threshold that's worked for me and clients for years. Feel free to enhance it to relate to your personal situation. ••••• **House Mortgage = 2X Gross Salary or 200%** simple. To the point. It gets to the heart of my comfort factor. It separates emotion from the decision. For example, per the boundary, if you earn \$50,000 a year, a mortgage obligation should not exceed \$100,000. To be clear, this isn't the house purchase price, it's the mortgage or debt on the property. For most, it's going to mean a reset of expectations, a greater down payment or a smaller abode. I would stray from the rule at great risk to your long-term financial health. **Student Loan Debt-to-Income Ratio: *Keep loans limited to one year's worth of total expense, tuition, room & board, everything.*** You can divide the money across the full experience, 4-5 years, or all at once. However, no more than a year's worth of expenses should be taken in the form of student loans. I'll probably catch slack for this, but so be it. All I seek to do is get you thinking boundaries. **Student Loan = 1X 1 year's college expense or 25%. Credit Card Debt-to-Income Ratio:** Today, credit cards are used for various reasons ? convenience, cash back, travel reward points and the most unfortunate, to meet ongoing living expenses in the face of structural wage stagnation. **Credit Card Debt = No greater than 4% of monthly gross income.** If your household gross income is \$50,000 then credit card debt shouldn't exceed \$2,000. Per WalletHub's study, Texas ranks 46 with \$2,848 in average credit card debt. **Car Loan Debt-to-Income Ratio:** Cars are required like breathing here in Houston and Texas, overall. However, *they are not investments.* They do not appreciate in value. If anything, auto values decrease as soon as you drive away from the dealership. **Car Loan Obligation = No greater than 25% of monthly gross income.** For example, a household bringing in \$60,000 a year shouldn't have more than \$15,000 in outstanding auto loan debt. In my household, the ratio is 18%. So, what do you think? What rules regarding debt do you follow in your household? I'd love to hear them and share on the radio. [Send me an e-mail](#)