



The End Of Bear Markets

My...my...how quickly we forget. Yesterday, as the markets rocketed higher, my email lit up with questions surrounding the discussion from this [last weekend's newsletter](#).

*"I have questioned over the last couple of weeks exactly how much volatility the Fed would allow before stepping into the fray to keep the markets stable. **We now know it is roughly a 10% decline.** Specifically were the comments about QE being 'useful to have in the toolkit for those times when the short-term interest rate tool may not be available,' adding that the Fed is 'quite likely' to require large-scale asset purchases again because real rates will remain low due to slow productivity and labor-force growth. They also added that 'if LSAPs are indeed not effective, then the Fed may need to take other measures.' ([ZeroHedge](#) has the complete article.) In other words, despite the rhetoric to the contrary, the Fed isn't going away?? ever!"*

The deluge of emails revolved around much of the same premise.

"If the the Fed isn't going away, then why would there ever be another bear market?"

It is certainly an interesting question, particularly as the Fed continues to trot out officials to make market supporting statements such as Fed Vice Chairman Quarles who [stated on Monday](#):

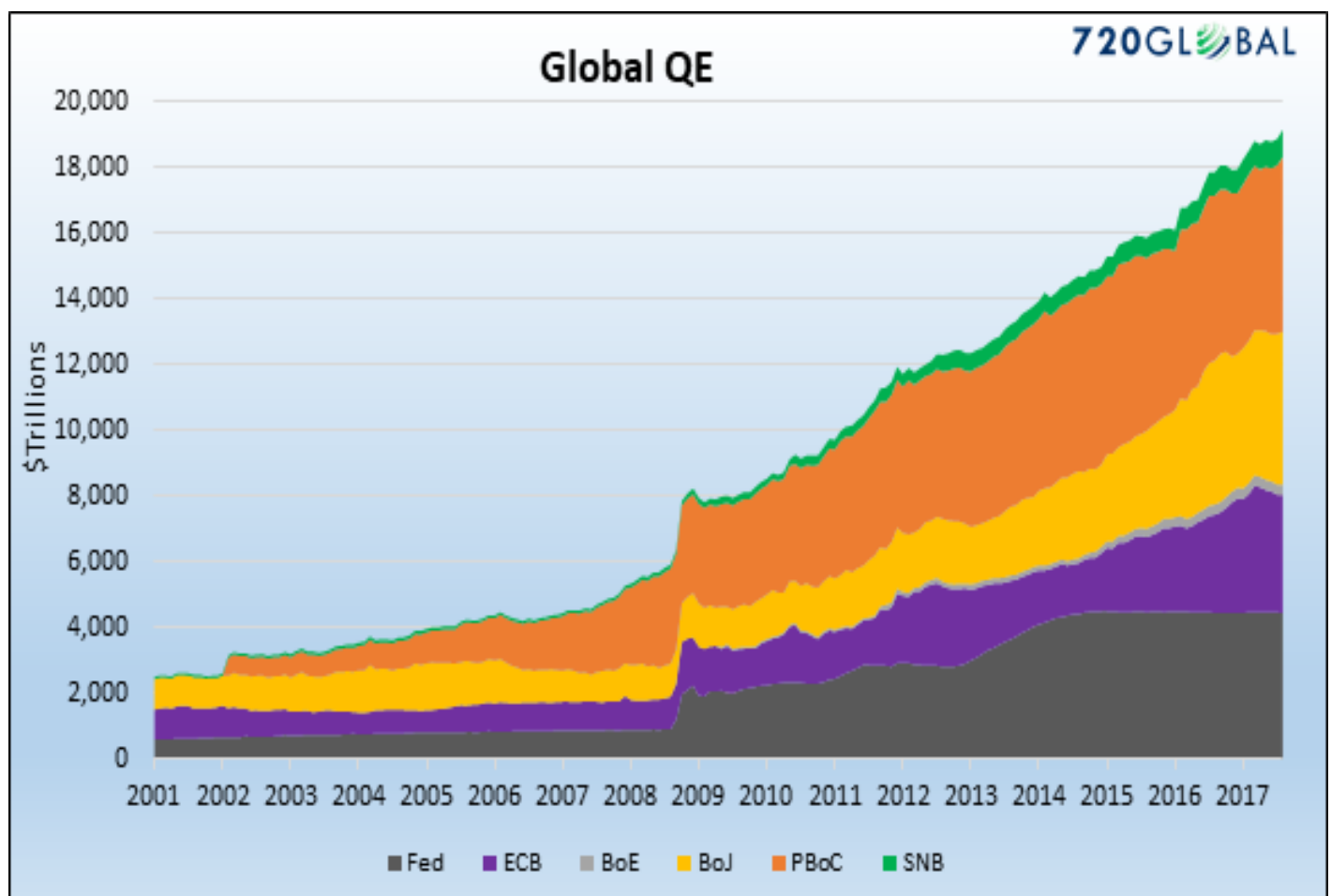
"It might seem reasonable to assume that faster growth would lead to firmer inflation. However, I think a lot remains to be seen.?"

Or even Mario Draghi, Chairman of the ECB, [who said](#):

"In the presence of an economic situation that is improving constantly, we need the right blend of measures. Uncertainties continue to prevail.?"

So, despite economies that are supposedly improving, Central Banks continue into their tenth year of emergency measures. "As Michael Lebowitz [recently stated](#):

"Global central banks? post-financial crisis monetary policies have collectively been more aggressive than anything witnessed in modern financial history. Over the last ten years, the six largest central banks have printed unprecedented amounts of money to purchase approximately \$14 trillion of financial assets as shown below. Before the financial crisis of 2008, the only central bank printing money of any consequence was the Peoples Bank of China (PBoC)."



With that, I certainly understand the reasoning that if indeed "Central Banks" are now committed to monetary interventions going forward, the financial markets have been effectively "fire-proofed against bear markets." **But such a belief is extremely dangerous.** It is also the same "belief" every major bubble was built upon throughout history and driven by the same underlying foundations.

Which created the bubble in "*THE*" asset class of choice at that time...

ALL BUBBLES REVOLVED AROUND SPECULATION IN SOMETHING?

- × Precious Metals
- × Debt / Leverage
- × Selected Companies (FANG)
- × Commodities
- × Banks
- × Real Estate
- × Export Goods
- × Foreign Bonds
- × Foreign Direct Investment
- × Mutual Funds
- × Agricultural Land
- × Public Land
- × Railroads
- × IPO's
- × LBO / M&A
- × Foreign Exchange
- × Hedge Funds
- × Derivatives
- × New Technology
- × Art / Collectibles

Which created the bubble...

IS THIS TIME DIFFERENT?

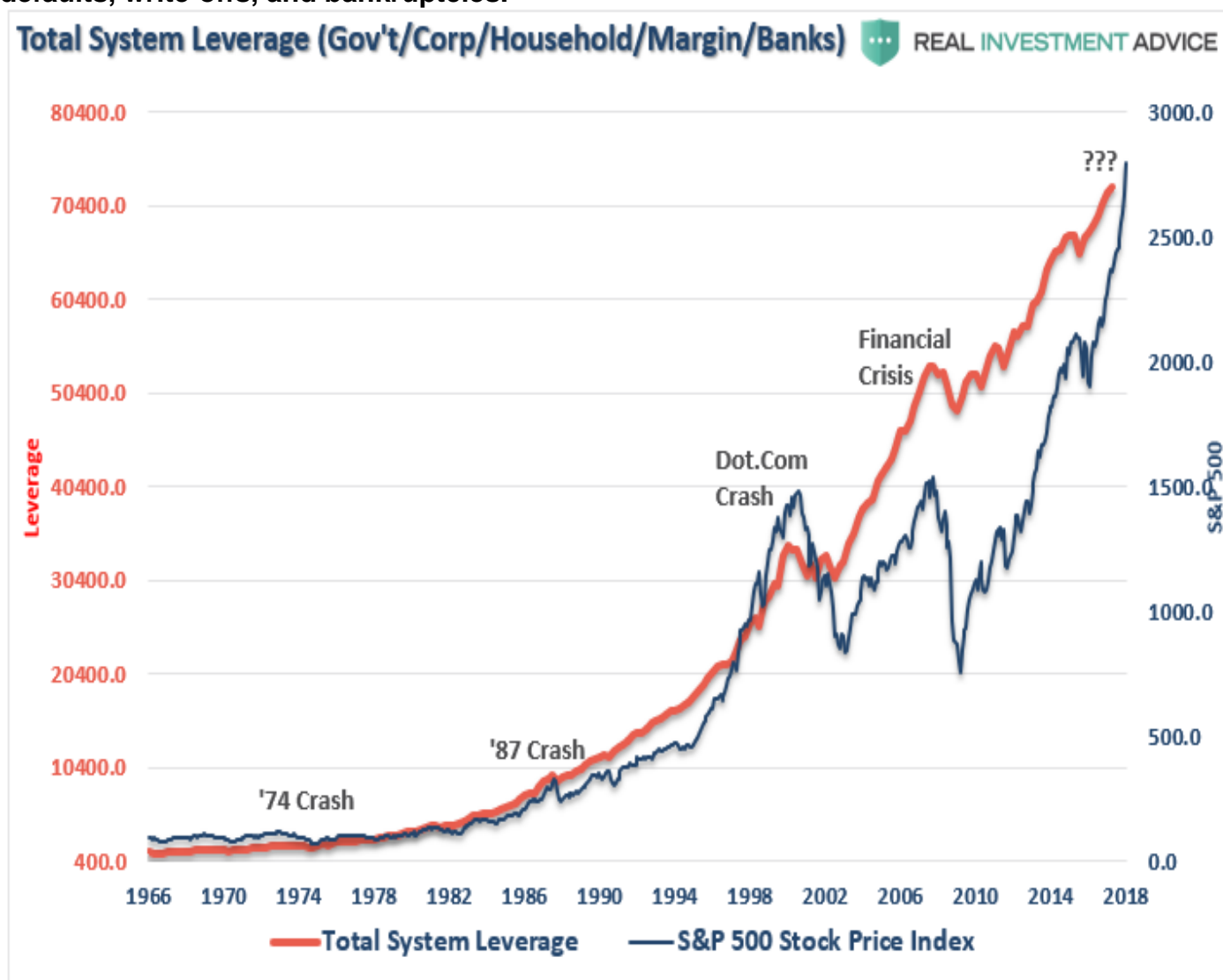
- × All the previous traits in some form or fashion we found in EVERY previous market bubble and collapse.

Which always ended badly for investors. **Every. Single. Time.** Is *"this time different?"* No, and it will end just the same as every previous liquidity driven bubble throughout history. Of this, there is absolute certainty. There are only TWO questions that must be answered:

1. *What will cause it, and;*
2. *When will it happen?*

What Will Cause The Next Crash

No one knows for certain what will cause the next financial crisis. **However, in my opinion, the most likely culprit will be a credit-related event caused by the Fed's misguided policy of hiking interest rates**, and tightening monetary policy, when the financial system is more heavily levered than at any other point in human history. The illusion of liquidity has a dangerous side effect. The process of the previous two debt-deleveraging cycles led to rather sharp market reversions as margin calls, and the subsequent unwinding of margin debt fueled a liquidation cycle in financial assets. **The resultant loss of the "wealth effect" weighed on consumption pushing the economy into recession which then impacted corporate and household debt leading to defaults, write-offs, and bankruptcies.**



With the push lower in interest rates, the assumed *"riskiness"* of piling on leverage was removed. • **However, while the cost of sustaining higher debt levels is lower, the consequences of excess leverage in the system remains the same.** You will notice in the chart above, that even relatively small deleveraging processes had significant negative impacts on the economy and the financial markets. With total system leverage spiking to levels never before witnessed in history, it

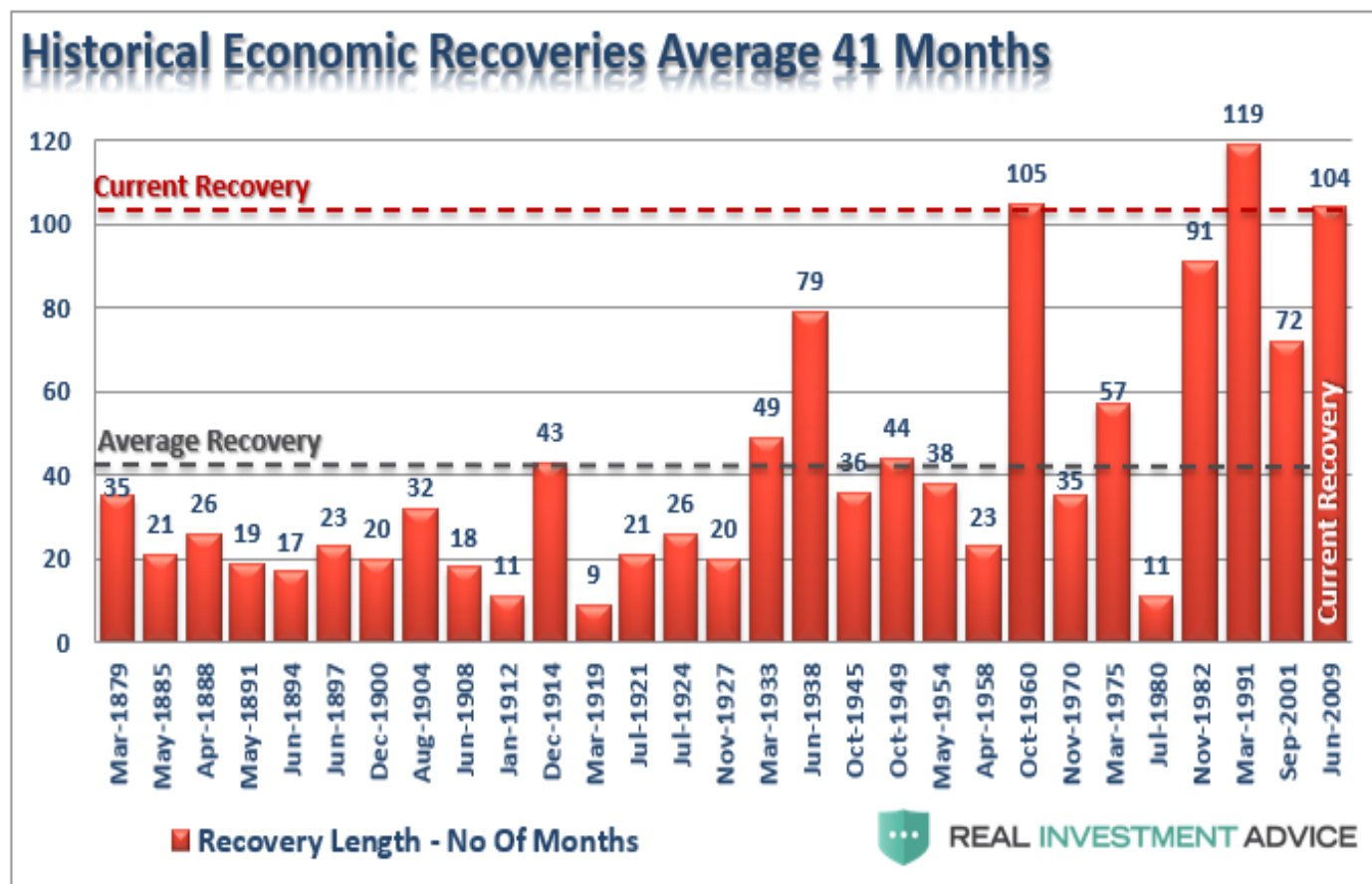
is quite likely the next event that leads to a reversion in debt will be just as damaging to the financial and economic systems. Since interest rates affect payments, increases in rates negatively impact consumption, housing, and investment which ultimately deters economic growth. **It will ultimately be the level of interest rates which triggers some credit event that starts the next bear market.** It has happened every time in history. Importantly, as prices decline it will trigger margin calls which will induce more indiscriminate selling. **The forced redemption cycle will force investors to dump positions to meet margin calls at a time when the lack of buyers will create a vacuum causing rapid price declines.**

When Will It Happen

Honestly, no one knows for sure. However, history can give us some guide.

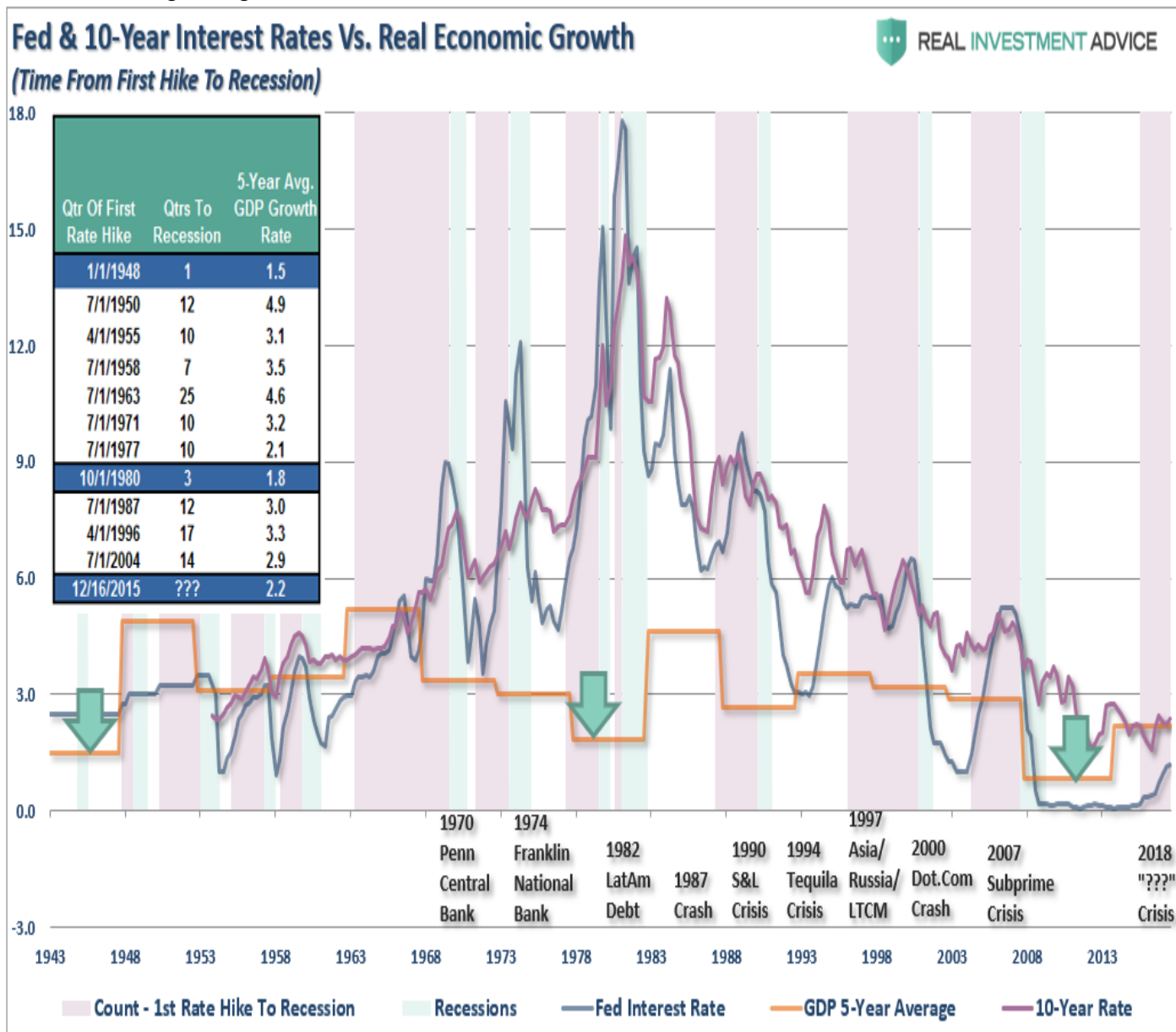
"In the past six decades, the average length of time from the first tightening to the end of the business cycle is 44 months; the median is 35 months; and the lag from the initial rate hike to the end of the bull equity market is 38 months for the average, 40 months for the media." - David Rosenberg

Averages and medians are great for general analysis but obfuscate the variables of individual cycles. To be sure the last three business cycles (80's, 90's and 2000) were extremely long and supported by a massive shift in financial engineering and a credit leveraging cycle. The post-Depression recovery, and WWII, drove the long economic expansion in the 40's, and the space race supported the 60's.



Currently, employment, economic and wage growth remain weak with 1-in-4 Americans on Government subsidies and the majority living paycheck-to-paycheck. **This is why Central Banks, globally, have continued aggressively monetizing debt in order to keep growth from stalling out.** With the Fed now hiking rates, and reducing market liquidity, the risk of a policy mistake has risen markedly. If David is correct, given the Fed began their current rate hiking campaign in December 2015, **the next recession would occur 38-months later or February 2019.** Such a span would make the current economic expansion the second longest in history based on the

weakest economic growth rates. The chart and table below compares real, inflation-adjusted, GDP to Federal Reserve interest rate levels. The vertical purple bars denote the quarter of the first rate hike to the beginning of the next rate decrease, or onset of a recession.



If you look at the underlying data, **which dates back to 1943**, and calculate both the average and median for the entire span, you find:

- *The average number of quarters from the first rate hike to the next recession is 11, or 33 months.*
- *The average 5-year real economic growth rate was 3.08%*
- *The median number of quarters from the first rate hike to the next recession is 10, or 30 months.*
- *The median 5-year real economic growth rate was 3.10%*

The importance of this reflects the point made previously, the Federal Reserve lifts interest rates to slow economic growth and quell inflationary pressures. Yet, economic growth and inflation are running well below historical norms and system-wide leverage has surged to new records as individuals and corporations have feasted on debt in a low-rate environment. That is now changing as the Fed hikes interest rates. **Notice in the chart above, that recessions occur when the Fed starts hiking interest rates and the Fed rate approaches the 10-year Treasury rate.** In every instance, a recession or "crisis" occurred.

Crisis, Recession & Bear Markets

If historical averages hold, and since major bear markets in equities coincide with recessions, then the current bull market in equities has about one year left to run. **While the markets, due to momentum, may ignore the effect of monetary tightening in the short-term, the longer-term has been a different story.** As shown in the table below, the bulk of losses in markets are tied to economic recessions. However, there are also other events such as the Crash of 1987, the Asian Contagion, Long-Term Capital Management, and others that led to sharp corrections in the market as well.

Recession Start	Recession Finish	Recession Length - No Of Months	Recovery Length - No Of Months	S&P Peak Prior To Recession	S&P Trough During Recession	S&P 500 Decline - Peak To Trough
Oct-1873	Mar-1879	66	35	Aug-1871 99.24	Jun-1877 66.70	-32.79%
Mar-1882	May-1885	39	21	Jun-1881 170.41	Jun-1884 124.20	-27.12%
Mar-1887	Apr-1888	14	26	Nov-1886 185.13	Mar-1888 151.22	-18.31%
Jul-1890	May-1891	11	19	Sep-1889 175.86	Dec-1890 143.54	-18.38%
Jan-1893	Jun-1894	18	17	May-1892 194.94	Jul-1893 142.44	-26.93%
Dec-1895	Jun-1897	19	23	Sep-1895 173.38	Aug-1896 149.51	-13.77%
Jun-1899	Dec-1900	19	20	Mar-1899 227.06	Sep-1900 183.19	-19.32%
Sep-1902	Aug-1904	24	32	Jun-1901 278.66	Oct-1903 188.52	-32.35%
May-1907	Jun-1908	14	18	Jan-1906 287.22	Nov-1907 172.20	-40.05%
Jan-1910	Jan-1912	25	11	Aug-1909 263.65	Jul-1910 215.16	-18.39%
Jan-1913	Dec-1914	24	43	Aug-1912 249.09	Nov-1913 196.40	-21.15%
Aug-1918	Mar-1919	8	9	Dec-1915 226.80	Jan-1919 117.23	-48.31%
Jan-1920	Jul-1921	19	21	Jul-1919 134.68	Dec-1920 86.50	-35.77%
May-1923	Jul-1924	15	26	Oct-1922 136.64	Oct-1923 114.38	-16.29%
Oct-1926	Nov-1927	14	20	Sep-1926 187.56	Nov-1926 183.63	-2.09%
Aug-1929	Mar-1933	44	49	Sep-1929 445.83	Jun-1932 86.43	-80.61%
May-1937	Jun-1938	14	79	Nov-1936 305.55	Apr-1938 171.62	-43.83%
Feb-1945	Oct-1945	9	36	Sep-1939 227.05	May-1942 119.88	-47.20% Declined In Adv Of Recession
Nov-1948	Oct-1949	12	44	Jun-1948 171.98	Jun-1949 144.03	-16.25%
Jul-1953	May-1954	11	38	Aug-1952 232.39	Sep-1953 213.16	-8.27%
Aug-1957	Apr-1958	9	23	Apr-1956 440.16	Dec-1957 349.93	-20.50%
Apr-1960	Oct-1960	11	105	Jul-1959 504.14	Oct-1960 444.29	-11.87%
Dec-1969	Nov-1970	12	35	Jan-1966 723.13	Jul-1970 478.42	-33.84%
Nov-1973	Mar-1975	17	57	Jan-1973 684.87	Sep-1974 331.74	-51.56%
Jan-1980	Jul-1980	7	11	Sep-1976 451.33	Apr-1980 313.34	-30.57%
Jul-1981	Nov-1982	17	91	Nov-1980 391.09	Mar-1982 288.92	-26.13%
Jul-1990	Mar-1991	9	119	Aug-1987 709.52	Oct-1990 566.88	-20.10%
Mar-2001	Sep-2001	9	72	Aug-2000 2,118.29	Sep-2001 1,443.72	-31.84%
Dec-2007	Jun-2009	19	104	Jul-2007 1,798.98	Mar-2009 877.11	-51.24%
Averages Since 1871						
Mean		18.24	41.52			-29.13%
Median		14.00	32.00			-26.93%
Mode		14.00	35.00			

Averages Since 1900	15.74	46.22	-30.76%
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The point is that in the short-term the economy, and the markets (due to momentum), can SEEM TO DEFY the laws of gravity as interest rates begin to rise. However, as rates continue to rise they ultimately act as a brake on economic activity. While rising interest rates may not initially impact asset prices, it is a far different story to suggest that they won't. In fact, there have been absolutely ZERO times in history that the Federal Reserve has begun an interest rate hiking campaign that has not eventually led to a negative outcome. What the majority of analysts fail to

address is the **full-cycle effect from rate hikes**. While equities may initially provide a haven from rising interest rates during the first half of the rate cycle, they have been a destructive place to be during the second-half. It is clear from the analysis that "*bad things*" have tended to follow the Federal Reserve's first interest rate increase. While the markets, and economy, may seem to perform okay during the initial phase of the rate hiking campaign, the eventual negative impact will push most individuals to **panic sell** near the next lows. **Emotional mistakes are 50% of the cause as to why investors consistently underperform the markets over a 20-year cycle.** The exact "*what*" and "*when*" of the next "*bear market*" is unknown. It has always been some unanticipated event that triggers the "*reversion to the mean*." It will be obvious in "*hindsight*." While the media will loudly protest that "*no one could have seen it coming*," there are plenty of clues if you only choose to look. **The Fed has not put an "end" to bear markets.** In fact, they have likely only succeeded in ensuring the next bear market will be larger than the last. For now, the bullish trend is still in place and should be **consciously** honored. However, while it may seem that nothing can stop the markets rise, or seemingly the Fed will never let it fall, it is crucial to remember that it is **only like this, until it is like that.** For those **asleep at the wheel**, there will be a heavy price to pay when the taillights turn red.