Bulls win in bull markets. Bears win in bear markets. Eagles soar above and take advantage of

Brokers believe in one

## market cycle and it's all bull

A passive investment portfolio requires





iversification DOESN'T PROTECT AGAINST RISK OF LOSS

The surprise gap is the difference between returns promised and RETURNS RECEIVED

FIDUCIARIES ARE TO CLIENTS WHAT BROKERS ARE TO SALES GOALS

STOCK MARKET **AVERAGES ARE** 

YOUR LIFE **FXPFCTANCY** 

Compounding of interest requires stability of PRINCIPAL

REALISTIC RETURN EXPECTATIONS must flow through every financial goal you set



Always adhere to Buffett's two rules of investing:

- DON'T LOSE MONEY
- **REFER TO RULE #1**

I know that in investing, I only have to do few things right so long as I do not do too many things wrong

I always try to keep my head when others are losing theirs

The most dangerous words

in investing are s time it's different"

Cut your losers short & let your winners We don't try and predict the market, we just watch & react to what it tells us

Investing without a discipline is like driving with your

IN THE "LONG RUN" IT IS "LOSS PREVENTION" THAT IS MORE IMPORTANT THAN "CHASING RETURNS"

Only losers add to a losing position

Investing without SPECIFIC GOALS

DON'T TURN A PROFIT

INTO A LOSS TRYING TRYING NOT TO PAY TAXES

Without an investing strategy & discipline you are just



In bull markets you can either be "long" or "neutral" In bear markets you can only be "neutral" or "short"

MANAGE RISK & VOLATILITY RATHER THAN MANAGE FOR ( )

I don't have to be right all the time. long-term investing success is a

**Fundamentals** tell you "what" to buy, technicals tell you "when" to buy it